



Kamel Abdel Fattah

Deira, Dubai, United Arab Emirates
 +971 56 901 5447
 kimorussin@gmail.com
 25, 5, 1986
 Egypt
 Married
 Egyptian

PROFESSIONAL SKILLS

- Excellent written and verbal communication skills, with an eye for detail.
- Willingness to learn and explore new things.
- Good customer service skills.
- Fast Learner, Patient and Always Punctual.
- Good at Planning and Organizing.
- Able to meet Set Deadlines with positive attitude to accept challenges and changes.
- Proficient in Word, Excel and Office outlook.
- Leadership and influencing skills.
- Ability to work in a team and motivate a team to excellence.

PERSONAL SKILLS

- Responsible and very careful , Excellent

SUMMARY

To take professionalism in Administration, Marketing and Management to the next level, by utilizing fully my professional qualifications, skills acquired and my personal enthusiasm for the benefit of the organization and community at large thus achieving the organization goals and making the world a better place.

EDUCATION

Faculty of law, Monfia University
Bachelor Degree Egypt

EXPERIENCE

LAS VEGAS FASHION From 2010-To 5 - 2012
Sales Associate CAIRO

- DUTIES AND RESPONSIBILITIES:
 - ☒ Successfully assisting customers with product selections and purchases.
 - ☒ Achieved daily sales goal by cross selling and promoting additional items and services.
 - ☒ Built rapport with customers by asking probing questions and utilizing effective listening skills.
 - ☒ Arranged new merchandise with signage and appealing displays that encouraged customer sales and moved overstock items.

Talaat Harb mall From 2012-To 11/2014
Sales Associate Egypt

- DUTIES AND RESPONSIBILITIES:
 - Meeting and greeting customers when they enter the shop.
 - Operating the till and handling financial transactions.
 - Answering queries from shoppers.
 - Receiving deliveries from suppliers.
 - Cataloguing stock & performing inventory checks.
 - Reporting any issues of concern to senior managers.
 - Checking and replenishing stock on displays.
 - Getting items from the stock room.
 - Keeping up to date with special promotions and putting up displays.
 - Dealing with customer refunds or exchange.

Grand bell veu Hotel From 2014-To 2017
Reception Dubai

- DUTIES AND RESPONSIBILITIES:
 - Responsible for not only assisting the customer with the selection of products, but also involved in the day to day running of the store in areas such as processing payments, meeting sales targets and the maintaining stock levels. Involved in any area that may benefit the store, sales team and customers.
 - Meeting and greeting customers when they enter the hotel.
 - Successfully assisting customers.
 - Managing cash register, cash counter.
 - Answering queries from Clients.

Nine west Brand Apparel From August 2017-Till present
Senior Sales

- Confidence in handling the difficult situation , Very good
- Very trustworthy, has excellent manners , Excellent

LANGUAGES

- Arabic , Mother tongue
- English , Very Good

DUTIES AND RESPONSIBILITIES:

- ☒ Successfully assisting customers with product selections and purchases.
- ☒ Achieved daily sales goal by cross selling and promoting additional items and services.
- ☒ Built rapport with customers by asking probing questions and utilizing effective listening skills.
- ☒ Arranged new merchandise with signage and appealing displays that encouraged customer sales and moved overstock items.
- ☒ Managing cash register, cash counter.
- ☒ Built and maintained strong client relationships to ensure leads, future business and maximum productivity
- ☒ Assisting in physical inventory counts.
- ☒ Assisting in calculating the store's end of year inventory.
- ☒ Implementing all visual merchandising standards.
- ☒ Completing each transaction in a quick and efficient manner.

DECLARATION

Certified that all the above said information are true and correct to the best of my knowledge and belief.