

# ABDULLAH ALI

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**Birth Date:** 1/12/1992.



## OBJECTIVE

I am very keen achieving the most reliable customer satisfaction through joining a well-established entity that can involve me directly to help their respected customers to really know what they need and understand their varieties.



## EXPERIENCE

**Manager Branch and Supervisor : House Sweet Café (UAE)**

**MAY 2019 – PRESENT**

Branch Manager (Team Leader):

- Connecting with customers.
- Market survey.
- Arrange All Need for Branch and staff.
- Customer Relationships Management ( CRM ).

**Business Development : Al Hashemiah International Contracting Co.**

**JUNE 2018 – APRIL 2019 .**

Market research (Team Leader):

- Connecting with customers.
- Market survey.
- Converting potential customers to physical clients.
- Customer Relationships Management ( CRM ).

**Sales and Marketing | Home & More for Furniture**

**APRIL 2017 – APRIL 2018**

- Market analysis and customer behavior observation.
- Picking products that match with customers' tastes.
- Direct sales.
- Social media moderator.



## EDUCATION

**Bachelor of Commerce | Mansoura University**

**FROM 2012 TO 2015**

**Major:** Accounting

**Grade:** Good



## SKILLS

- Language skills :English (Very good, good spoken & written).
- Computer skills: Microsoft word, Excel, PowerPoint, Access (General user).
- Excellent time management.
- Excellent communication & presentation performance.
- A passionate worker and knowledge seeker.



## COURSES:

- Accounting workshop from to at RS financial services. (36 hour) .
- Marketing Basics at “New horizon” center (30 hours).
- Marketing Basics at “Trendy solution” (36 hours)
- Workshop for “TENDERS AND PURCHASING “.
- Communications skills.
- Team work basics.
- Debating and conversation.
- Planning small projects.
- Advanced Excel workshop.
- English courses 2 levels at “Not Courses” Center.
- Google Skills (Digital marketing).



## CONFERENCES AND EVENTS:

- From 2017 to 2019:
- Activities of the “Egyptian-Libyan” conference to deepen the heavy industries in Cairo
- The Egyptian-Vietnamese Business Forum and coordinating the relations between the Egyptian-Vietnamese partnerships and governments in Cairo
- Forum events of “The Big Five Constructors Egypt” in Cairo
- Event of petroleum companies “EGYPS” .



## VOLUNTEERING:

- From 2008 to 2014:
- Workshops facilitator (YAPD) & (LESSA BASHAR NGO):
- Used to gather young youth in small groups and hand them an orientation about their own self-awareness/ personal goals/ relationships/ HIV.