



Basil Johnny

Sales Executive

To ensure challenging position in a growing organization where I would be able to utilize my capability to best extent. I have my own vision and targets to achieve. I would like to work in an environment in which I can reach my full potential and see myself as a part of the organization and produce outstanding results.

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📍 DUBAI, UAE

WORK EXPERIENCE

INSIDE SALES EXECUTIVE HARMONY INN, WAYANAD

05/2020 - 10/2020

Wayanad, Kerala

Achievements/Tasks

- Manage the selling process to customers, including pricing and contract negotiations.
- Provide quality service to internal and external customers.
- Understanding customer needs and requirements.
- Sourcing new sales opportunities through inbound lead follow-up and outbound cold calls and emails.

Contact: Vineeth O B - +919656431108

JUNIOR ACCOUNTANT (SAP) Accountant Service Society

04/2018 - 05/2019

Kochi, Kerala

Achievements/Tasks

- Strong technical accounting skills.
- Prepare financial statement and reports.
- Assisted with special projects and assigned.
- Invoice entry and generate invoice bills.

EDUCATION

BACHELORS OF COMPUTER APPLICATION UNIVERSITY OF CALICUT

01/2015 - 04/2018

KERALA, INDIA

Courses

- Database networking.
- Core programming language.
- Data structure.
- Software engineering and Object-oriented programming.

Diploma in Accounts and Material Management

ACCOUNTANT SERVICE SOCIETY

04/2018 - 05/2019

KERALA, INDIA

SKILLS

Confident

Team Player

Listener

Communication.

Problem-Solving

Fast Learning

PERSONAL PROJECTS

LIBRARY MANAGEMENT SYSTEM (10/2017 - 02/2018)

- It is an Intranet Library Management system is a web based application. This system contains list of all the books and can be accessed by remote users concurrently from any where in the campus. But for that users must be registered user. Users can search for books and renewal books online. This system generates reports that can be used in analyzing the library performance.

CERTIFICATES

SAP (FICO&MM)

QUICKBOOKS

TALLY ERP 9

MS OFFICE

MS EXCEL

LANGUAGES

ENGLISH

Full Professional Proficiency

MALAYALAM

Native or Bilingual Proficiency

TAMIL

Limited Working Proficiency

HINDI

Elementary Proficiency

INTERESTS

Football

Driving

Traveling

Fishing

Reading