



Muhammad Junaid madni

Relationship Officer

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PERSONAL PROFILE STATEMENT

Bachelor degree holder with a professional background having an approach to create business plans, work within a team to achieve targets and looking at development of my professional career. To pursue a challenging and successful career and use my skills and potential to assist an organization in achieving its goals.



EXPERIENCE

- **Faysalbank Limited, Muzaffargarh**
Relationship Officer
June 2017 - Present
 - Make relationship with potential clients by marketing our services and products.
 - Respond to client needs on time with best we can Offer.
 - Follow up with Clients until the business done and after for further Business deals.
 - To ensure best after sales services
 - Ensure to deliver the product to the customer as per his requirements



EDUCATION

- **BISE Multan**
Matric
605/850
2007
- **BISE DG Khan**
F.sc
523/1100
2010
- **University Of Sargodha**
BS (hons)
2.75/4.00
2014



CORE COMPETENCIES

- • Make Strong relationship with Customers
- • Team Leading & Management
- • Expert in Auto islamic mode of financing
- • Expert Islamic Life Takaful
- • Businesses Management
- • Best computer operations skills
- Account's Opening and Processing for Approval
- • Conducting KYC, CDD, EDR's & Periodic Reviews of top 100 Customers



ACHIEVEMENTS & AWARDS

- GM NTB's Challenge Winner • Auto financing campaign winner • Organisational Campaign qualifier



PERSONAL PROFILE

- Date of Birth : 01/05/1992
- Marital Status : Married
- Nationality : Pakistani
- Known Languages : English,Urdu,Saraiki,Punjabi
- Hobby : Columns reading Social media user



INTERESTS

- To build the maximum strong relationship with target customers.
- To capture the maximum business in market competition



ACTIVITIES

- Always seeking the target customers Avail every chance to build client relation Watch current affairs Observe the market developing & emerging organizations Observe public opinions about different working organizations



PERSONAL STRENGTHS

- Hard work & Focused
- Familiar Behavior
- Stress management
- Hunting New Business markets

MUHAMMAD JUNAID MADNI