

Store manager at The Children's Place (July'16 to Dec'20) and Cluster manger at United Colors of Benetton ,Kerala region (Jan'21 onwards)

ABHILASH CHALANADIYAL BABY.
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Executive Profile: -

- Good **strategist** with an optimistic approach towards the goals of life & result oriented.
- Ability to resolve issues tactically results apt solutions based on **latteral thinking**.
- Team motivation with **mutual respects** and leads them to the way of success.
- **Remarkable exposure** in Channel/Retail fields, with good track.
- Ability to provide fine solutions to the needs of the clients with a **friendly approach**, thus paves way of strong customer- **relationship**.

Professional experience : -

- Started my career as a Management Trainee in Yum! Restaurants and worked as Assistant Restaurant Manager for 3 years at KFC Express Avenue Mall,Chennai.
- Joined Globus Store Pvt. Ltd, T.Nagar as Department Manager for 1year.
- Worked with Woodland brand as Store Manager at Express Avenue mall,Chennai for 1 year.
- Joined brand The Children's Place, Arvind Lifestyle Brands, Kochi (July'16 to Jan'21)
- Cluster manager for UCB brand, managed by KJ fashion and Designers.(Jan'21 to Oct'21)

Roles & responsibilities as Asst. Restaurant Manager at KFC : -

- To handle the training & development of employees.
- To implement service brandstandard.
- To be responsible for achieving the set goals &target.

Roles & responsibilities as Retail Store Manager : -

Customer Management-

- Effective assessments of customer service
- Daily training for staffs in terms of customer service, selling techniques
- Ensure customer needs are met and complaints/queries are resolved in a timely manner

Profitability & Branch operation-

- Daily review for target achievement.
- Interpret and act on operational profit and sales reports generated through finance and focus on improving under-performing areas
- Monitor sales performance against last year, last week and budget on a daily and weekly basis and to give feedback to managers and also to communicate to staff

Roles & responsibilities as Cluster Manager : -

- Weekly review with store manager and staff regarding their performance and to provide them a constructive feedback of their performances
- Identifying new locations for store expansion and coordinate with HO team for the new store openings
- Involved in process of Stock buying along with regional manager.
- Having store visits every week to understand the store performance in terms of staffs, merchandise and store maintenance..

Educational credentials

- Three years degree in Hotel Management from Institute of Hotel Management, Hyderabad(A.P) 2007-10
- Passed 10+2 from St.Joseph's Inter College, Gorakhpur (U.P)2007.

Personal profile: -

- > Date of Birth : 28th August 1989
- > Marital Status : Married.
- > Nationality : Indian
- > Languages Known : English, Hindi, Tamil and Malayalam.
- > **Visa Status** : **Visit Visa (Valid till 18th Feb'22)**

Address : -

Present Address : Yaha Residency, Near Burjuman Metro

**Permanent Address : Sachin Villa, Mattom North,
P.O. Thattarambalam,
Mavelikara, Allepey,
Kerala.**

(ABHILASH CHALANADIYAL BABY)