

# **CURRICULAM VITAE**

**CHINASA THELMA NWANKPA**

Mobile no : +971 586754533  
Address : Dubai  
United Arab Emirates



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## **Career** **Objective**

Seeking a challenging position in a reputed organization to secure a management position in a high growth company with considerable advancement opportunities.

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## **Summary**

- ◆ Excellent analytical and problem-solving skills, with ability to work independently.
- ◆ Fast learner, self-motivated, team oriented with a high degree of attention & commitment to work.
- ◆ Excellent communication and interpersonal skills.
- ◆ Energetic, dynamic and very enthusiastic, creative thinker. Enjoy challenging young minds.
- ◆ Forthright and assertive. A friendly, competent and hardworking employee.
- ◆ Strong organization and motivational skills.

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## **Work Experience**

❖ I have 3 Years' experience in Nigeria.

## **Job Responsibilities**

- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.
- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques.
- Recommends changes in products, service, and policy by evaluating results and competitive developments.
- Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.
- Maintains professional and technical knowledge by attending educational workshops, reviewing professional publications, establishing personal networks, and participating in professional societies.
- Provides historical records by maintaining records on area and customer sales.
- Contributes to team effort by accomplishing related results as needed.

## **Education Qualification**

❖ Graduate in Nigeria

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### **Languages**

English : Fluent

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### **Personal Details**

Date of birth : 19-11-1987  
Visa status : 3 Years Resident Visa  
Marital status : Married  
Nationality : Nigerian  
Passport No : B50150264

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**Reference will be furnished upon request**