

# MIR ASIM ALI HASHMI

## SALES - EXECUTIVE

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Solutions oriented professional experienced with a demonstrated history of working in the IT and operational industry. Looking forward to an organization that will capitalize on business, accounting, tax return preparation, administrative leadership, to enhance my educational and professional skills in a stable and dynamic workplace.

### CONTACT DETAILS

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### SUMMARY

Enthusiastic professional with the required skills and flexibility to work individually or effectively in a group.

Determined in conducting research and analysis to aid in decision making efforts. Proficient at communicating across diverse international audiences and collaborating cross - functionally to achieve corporate objectives.

### AREA OF EXPERTISE

- Relationship Management
  - Research
  - Customer Service
  - Strategic Planning
  - Negotiating
  - Administrative Assistance
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### WORK EXPERIENCE

#### SALES EXECUTIVE

#### **NEXIM TECHNOLOGIES - DUBAI, UAE**

01/09/2018 - 01/08/2020

Responsibilities :

- Managing operations and sales and contributed to increasing sales and revenue.
- Data Management and Recording  
Input and record all assessment results in appropriate format.
- Market Research, Marketing campaigns, Promotional, Sales Activities and Account Management.
- Directed Daily retail store operations, including Sales Management, training, merchandising and marketing, inventory management and Administrative functions.

## EDUCATION

### **BA BUSINESS ADMINISTRATION LONDON AMERICAN CITY COLLEGE - DUBAI, UAE**

Currently pursuing this course with ongoing studies on development of business leaders with a functional knowledge of all the domains of management. This degree has helped me built my knowledge of business fundamentals as well as real world exposure through industry interactions, case studies, role-plays, group projects and presentations.

### **HIGH SCHOOL - COMMERCE, CBSE**

#### **INDIAN EXCELLENT SCHOOL, SHJ**

Being a student of commerce stream it has helped me nurture my knowledge in the field of BUSINESS, ECONOMICS AND COMPUTER.

It has helped me develop necessary skills and knowledge to be a proactive individual

## COMPUTER SKILLS

MS Office (Word, PowerPoint, Excel, Outlook), Windows

## LANGUAGES KNOWN

- English
- Hindi
- Urdu

## PERSONAL DETAILS

- Nationality : Indian
- Date of Birth : 01/03/1999
- Visa : Student Visa
- Current Location : Sharjah, UAE
- UAE License : Yes ( since 2017 )