



Address  
Ajman,  
United Arab Emirates



Phone  
+971-52-4831700



Email  
Svk943@gmail.com

# Mohammed Shamseer VK



## PROFILE STATEMENT

Seeking a suitable position with substantial degree of responsibility, where i can utilize my varied experience and make significant contribution to the success of any organization I work for. I am a self motivated individual with a high level capacity of hardwork and integrity,dedicating. My positive attitude and ability in observing my confidentiality and able to adapt and relate well with people from all background & cultures.

Enjoys opportunities to think "outside the box" deriving new solutions to old problems through strategic information gathering, data collection and comprehensive scrutiny.

## WORK HISTORY

**My Sandwich Restaurant**  
**Silicon Oasis, Dubai, UAE**

*June 2017 – Present*

*My Sandwich Restaurant is a successfully running restaurant in Dubai which serves its customers with delicious foods of different varieties since ages.*

### MANAGER

- Handling overall operations of the restaurant.
- Tracking purchases of raw materials and stocks.
- Handling accounts of the sales and handover to higher management
- Supervising staffs and ensuring smooth workflow.
- Serving customers and making sure each and every customer is happy and satisfied.
- Address every feedback from customers and take immediate actions.

## EDUCATION

- 2013 – **B. Com.** St. Mary's.  
Calicut University, India
- 2010 - 12<sup>th</sup> Grade, JDT Islam,  
Calicut, Kerala
- 2008 – 10<sup>th</sup> Grade, MMH School,  
Thalassery, Kerala.

## TECHNICAL SKILLS

- MS Office knowledge
- Internet knowledge
- Typing Speed – good
- Updated tech knowledge

## AREAS OF EXPERTISE

- Sales
- Marketing
- Supervision
- Communication
- Negotiation

## WORK HISTORY

### Globers Fashion

Doha, Qatar

October 2015 – May 2017

*Globers Fashion is a proven business in Qatar providing latest trend fashions from throughout the world at attractive prices. Running successfully with great results in the field of fashion industry of Qatar.*

#### VISUAL MERCHANDISER

- Planning and building of displays of the fashion store.
- Maintain the displays up to date in day to day basis.
- Liasing with inventory managers, retail buyers and suppliers.
- Ensuring proper presentation of displays.
- Negotiating with buyers over delivery of products.
- Ensure quality of the products.

### Indus Motors (Suzuki)

Kannur, India

May 2013 – September 2015

*Indus Motors is a leading car dealer In India and is an official dealer for Maruti Suzuki Sales and service in India, with proven track record of best service.*

#### SALES EXECUTIVE

- Research and recommend prospects for new business opportunities
- Research and analyze sales options
- Build and maintain relationships with clients and prospects
- Stay current with trends and competitors to identify improvements or recommend new products
- Collect and analyze information and prepare data and sales reports
- Attend workshops to learn more technical and professional skills for the job
- Build and maintain professional networks
- Meet with potential clients to determine their needs

## PERSONAL DETAILS

- ➔ Date of birth : 03 Sept 1991
- ➔ Nationality : Indian
- ➔ Visa Status : Employment
- ➔ Marital Status : Married
- ➔ Interests : Reading, Cycling, Football, Gadgets
- ➔ Spoken Languages : English – 100%  
Arabic – 70%  
Hindi – 100%  
Urdu – 100%  
Tamil – 100%  
Malayalam – 100%

## PERSONAL SKILLS

- ➔ Goal oriented & ambitious.
- ➔ Outstanding work ethic; constantly seek out challenges and opportunities for growth.
- ➔ Ability to work remotely and independently.
- ➔ Punctual & professional demeanor while representing the company.
- ➔ Ability to multi task and work with a growing base of clients.
- ➔ Lively team player. Communicate effectively with professionals at all levels.
- ➔ Outshine within fast-paced, high-pressure environments; proficient in meeting strict deadlines.
- ➔ Detail-oriented, with proven analytical, critical thinking and problem-solving abilities.