



MOHAMED ALI

Highly motivated and ambitious professional with good leadership qualities and high sense of responsibility, hard work and perseverance, willing to adjust to difficult situations. Looking for a suitable position with an organization where I can utilize the best of my skills and abilities that fit my education and experience to provide growth in my career which will cultivate my full potential towards the development of the Company.

CONTACT

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EMAIL

Mohameed.a.mansour@gmail.com

NATIONALITY

Born in Egypt – 1992

Driving License – UAE

ADDRESS

UAE – Dubai

LANGUAGES

Arabic

English

Computer skills

MS word - Excel -power point-Access- Outlook -Internet Explorer-Photoshop.

LinkedIn

www.linkedin.com/in/mohamed-ali-69a83b142/

EDUCATION

Al Manar language School - EGYPT

1997 - 2002

Bachelor of Business Administration - EGYPT

2012 - 2015

IT skills - diploma degree – collage of Commerce Equivalency certificate

WORK EXPERIENCE

Farmazan Furniture – Sales & Designer [KCD] UAE

2020 _ Present

Designer

- Plan and Improve Designs
- Choose Materials
- Consult with Team Members
- Evaluate Issues
- Follow Design Trends

Sales

- Conduct market research to identify selling possibilities and evaluate customer needs.
- Set up meetings with potential clients and listen to their wishes and concerns.
- Prepare and deliver appropriate presentations on products and services.
- Ensure the availability of stock for sales and demonstrations.
- Negotiate/close deals and handle complaints or objections.
- Collaborate with team members to achieve better results.
- Gather feedback from customers or prospects and share with internal teams.

DXB Entertainments – Guest Services Team Leader UAE

2016 _ Nov 2020

- Sort problems in a quiet way.
- Work as part of a team to ensure that world-class customer services provided at all times.
- Monitor activities and team to ensure compliance with rules and safety
- Keep informed of emergency procedures and evacuation.
- Pay close attention and listen carefully to the needs of guest and to attend to their own needs.

Taba Sands Hotel – Account Officer

2015 – 2016

- Preparing financial documents such as invoices, bills, and accounts payable and receivable.
- Completing purchase orders.

- Managing payroll.
- Completing financial reports on a regular basis and providing information.
- Completing bank reconciliations.
- Processing business expenses.

Sales Associate – ECCO Egypt
2013 _ 2014

- Welcome and advice customer.
- ensure goods and well displayed.
- handle payments.
- arrange ordering and delivery.
- receive deliveries from suppliers.
- keep the shop floor clean and tidy.
- advice customers and answer any queries they may have.

Previous Experiences:

- 1- Sales Assistant /Mobinil (**Orange**) Egypt /November 2012 – March 2013
- 2- Cashier /Red Sea restaurant Sharm El Sheikh / January 2011 – August 2012

Certificates

- EMERGENCY FIRST AID INCLUDING CPR & AED. #UAE
- FIRE SAFETY CERTIFICATE. #UAE
- Diving and Rescue Certificate.
- Underwater welding Certificate.
- ICDL" International Computer Driving License.

SKILLS

- Excellent Problem-Solving skills
- Error Correction proficiency
- Worked on Windows and Mac OS
- Good knowledge on Microsoft Office
- Completed Certified Associated Program
- Quick Learner
- Cooperative Team Member
- Outstanding interpersonal Skills
- Call center skills

References available upon request!