

Arshaan Siddiqui



Driven Sales and Customer Service Specialist experienced in promoting brands and turning sales strategies into bottom line results with customer loyalty and increased profitability. Self motivated, punctual, reliable and passionate about building lasting customer relationships. Experienced in handling clients of various backgrounds. Expertise in retail management, in store and B2C operations.

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Work experience

Customer Executive
Huawei Technologies
Dubai

April 2019 – Oct 2020

- Acted as brand promoter of huawei mobiles to help grow and maximize the business of the brand and deliver quality customer service.
- Demonstrated extensive knowledge in the products offered by huawei to provide the customer with a complete solution which boosted overall store targets..
- Tracked and maintained inventory, allowing items to be easily accessible and ensuring products are aesthetically appealing.
- Upsold warranties and accessories consistently to maximize revenue opportunities for the store.
- Networking with existing customers in order to maintain links and promote additional products and upgrades.
- Built a community of loyal huawei customers.

Key Skills & Competencies

- Strong collaboration, influencing and problem resolution skills.
- Knowledge of selling techniques and merchandising.
- Innovative and persuasive.
- Aware of the latest market trends and up to date on product knowledge.
- Developing new customers.
- Excellent after sales service ensuring the customer has had a good experience.
- Maintaining and demonstrating security and Health and Safety awareness.
- A real flair for selling.
- Ability to work shifts, including overtime and statutory holidays.

Area of Expertise

- Up Selling
- Product Launch
- Minimizing Stock Losses
- Customer Care
- Preparing Action Plans
- Competitor analysis
- Marketing strategy.
- Accountability

Personal Vitae

- Name - Mohammad Arshaan Siddiqui
- Sex - Male
- Nationality - Indian
- D.O.B - 21/09/1994
- Languages - English & Hindi
- Marital Status - Unmarried
- Notice Period - Immediate

Education

Bachelor of Technology
Dr. D.Y.Patil Institute
Pune, India

2013 - 2016

Intermediate
CBSE
India

2010 - 2012