

AMIT PARIKH



CONTACT INFORMATION

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Mirdif Hills,

Opp Mirdif City Centre, Dubai.

Contact Number: - +971522264329.

Summary

Hardworking store manager professional versed in all aspects of running a successful retail store, including opening and closing procedures, banking, merchandising and recruiting. Effectively motivate employees to perform excellence and fosters a team environment focused on group success.

EMPLOYMENT HISTORY:-

AFFORDABLES FASHION LLC (Dubai, UAE)

Store Manager

KEY RESPONSIBILITIES : -

FEB 2021 TO MAR 2022

- Daily Briefing on how to drive sales.
- Motivating team to form a positive atmosphere at workplace.
- Training and Development of employees.
- Providing superior customer service.
- Ensuring ambiance, look & feel of the store is up to the set standards.
- Managing stock takes.
- Reducing shrinkage.
- Merchandising and displays.
- Ensuring adequate stocks through timely replenishments of stocks.
according to seasonal trends and customer behavior & requirements.

Miriade

Landmark Group (Dubai, UAE)

Assistant Store Manager

KEY RESPONSIBILITIES : -

OCT 2019 TO MAY 2020

- Drive sales through monitoring effective KPI's.
- Training and development of employees.
- Providing superior customer service.
- Ensuring ambiance, look & feel of the store is up to the set standards.
- Managing stock take.
- Reducing shrinkage.
- Merchandising and displays.
- Ensuring adequate stocks through timely replenishments of stocks.
according to seasonal trends and customer behavior & requirements.

Me N Moms Pvt. Ltd

Store Manager (Mira Road, Thane, India)

Jan 2019 – Apr 2019

KEY RESPONSIBILITIES :-

- Drive sales through monitoring effective KPI's.
- Training and development of 6 employees.
- Providing superior customer service.
- Managing stock take.
- Reducing shrinkage.
- Merchandising and displays.
- Ensuring adequate stocks through timely replenishments of stocks. according to seasonal trends and customer behavior & requirements.

Future Retail Limited

Department Manager (Virar, Palghar, India)

June 2014 – Aug 2018

KEY RESPONSIBILITIES :-

- Training and development of 10 employees.
- Achieving sales targets
- Providing superior customer service.
- Managing stock take.
- Marketing, merchandising, events and displays
- Ensuring adequate stocks through timely replenishments of stocks according to seasonal trends and customer behavior & requirements.

Reid & Taylor – Mumbai – India

Store Manager (Borivali, Mumbai, India)

May 2012 - May 2014

The Raymond's Shop - Mumbai – India

Sales Associate (Andheri, Mumbai, India)

June 2011- April 2012

Jawad Sultan Enterprises Capital Store LLC- Muscat - Sultanate of Oman

Sales Associate

NOV 2007 - JAN 2010

Reid & Taylor Ltd – Mumbai - India

Senior Executive -Customer Service

Oct 2005 - Nov 2007

Weekender Retail Pvt. Ltd - Mumbai - India

Customer Service Executive

Feb 2003 - Sep 2005

DEMONSTRATED SKILLS:-

- ✓ A personal passion for retail sales
- ✓ Customer service
- ✓ Team leadership
- ✓ Proven ability to obtain results
- ✓ Ability to build and lead a cohesive and focused team
- ✓ Stock Take, Point of Sale & Inventory Management skills
- ✓ Excellent merchandising skills
- ✓ Shrink Reduction/Loss Control
- ✓ Communication skills
- ✓ Target orientated

ACADEMIC QUALIFICATIONS:-

- Post-Graduation in Retail Management from Welingkar's Institute Mumbai.
- TYB.Com (Commerce) from Mumbai University.
- H.S.C (Mumbai University) from Podar Junior College of Commerce
- S.S.C (Maharashtra Board) from St Dominic Savio High School Andheri (East)

ACHIEVEMENTS:-

- Have received best Grooming Department Manager of the month certificate at Future Retail Ltd.
- Have got appreciation letter from Managing Director of Capital Stores LLC Muscat (Oman) for working with utmost dedication during annual sales season.

PROFESSIONAL COURSE:-

Successfully completed office automation course in MS word, MS excel, and MS power point.

PERSONAL DETAILS:-

Date of Birth : 22nd May 1982.

Languages Spoken : English, Hindi & Gujarati.

Declaration

I hereby declare that all the information furnished above is true and I will contribute my best effort to the greatest extent in achieving the objectives of the organization if given an opportunity to serve in.

Date:-

Place: Dubai.

(Amit Parikh)