



## Rashid Ali

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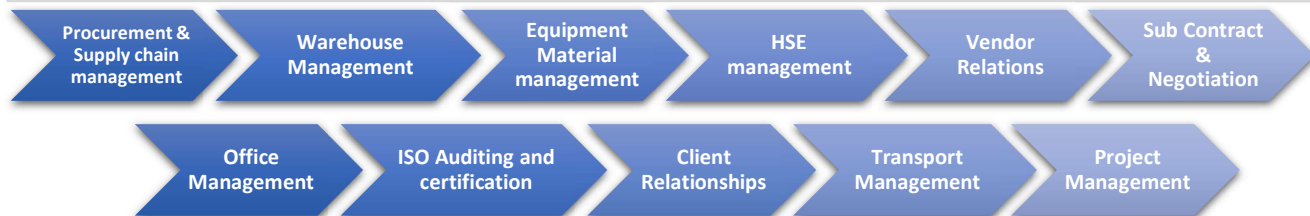
### PROCUREMENT & SUPPLY CHAIN – WAREHOUSE MANAGEMENT – HSE MANAGEMENT

18+ Years of Quantifiable Experience in Construction industry

#### EXECUTIVE SNAPSHOT

- \* A keen implementer with recognized proficiency in Procurement management combining cross-functional competencies in Supply chain management, Warehouse Management, Vendor management, HSE & Safety laws, Project management Material planning management, and Sourcing Transformation projects .
- \* Expertise in project and procedure implementation, continuous improvement, and change management to positively impact organizational goals. Proficient in identifying challenging areas and achieving corrective measures.
- \* Broad experience building start-up divisions, growth business lines, establish long term win-win relationships, ideal transaction and streamlined operation.
- \* Expert in the fields of statistical analysis of HSE management system, drawing-up safe operational procedures and making recommendations necessary to keep the HSE management system in well-integrated shape.
- \* Sound knowledge of well extensive experience in developing, implementing and maintaining processes in all the departments in compliance with the ISO Standard.
- \* Visionary & Far-sighted leader, always give without exception or get anything in return. Ensuring inspires others to pursue a long-term vision with perseverance and keeping everybody invested in the process.
- \* Known as successful contracts negotiator & inspiring technologies, taking creative approaches & offer innovative solutions to strike the right balance between profitability and quality. Familiar with Government authorities' regulation of ADDC,ADM,DEWA,DM, DC, Jafza and Dubai Chamber.

#### CORE COMPETENCIES



#### CAREER CONTOUR

- Structural -SPME Middle East General Contracting LLC. Dubai, UAE  
**Procurement & Resource Manager** - May 2011 – Jul 2020
- VSL Spain & VSL Middle East LLC with AL Futtaim Carillion-Orascom, JV CFC- Cairo Festival Project, Egypt – **HSE Manager “As an Expert “** 2009 - 2011
- VSL Middle East & SPME Middle East - **HSE Manager**- 2008-2009
- Intrafor Hongkong Ltd (Dubai Metro Project)- **Procurement & Senior Safety officer** 2005-2008
- Dutch Foundation– Dubai – **Safety Officer** - 2003-2005
- National Construction Company - Pakistan - **Safety Officer** - 2001-2003

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INTRAFOR  
DUTCH  
FOUNDATION

#### DOMAIN DUTIES

##### Procurement Management:

- Responsible for customer relationships with stakeholders for assigned categories and / or sites, and handles a wide range of two-way communication with and in support of site procurement that arises in the course of implementation, while demonstrating close collaboration and alignment with category group leaders and global and regional strategic sourcing individuals.
- Leading the Procurement & Resource department that supported the company's Middle East operation involving on an average 1000 plus field technicians.
- Introduced complete Resource/ procurement Management processes, LPR, MX, IDN.

- Managing vendors; setup including negotiating contracts, analyzing performance, negotiating large scale deals, and addressing concerns that arose from time-to-time.
- Assisted in development of software for tools and equipment management and tracking.
- Research for new technology and equipment out in the market that could help save cost of production, provide better safety, or enhance the quality of final product. Manage International purchase CFRP, CP and other material and Equipment.
- Managing and scheduling company fleet. Other supports to the projects including site setup, regular equipment maintenance.
- Works with the procurement staff to get quotations from bidders as needed. Negotiate with external vendors to secure the most advantageous terms. Issued LPO's and Subcontract Agreements.
- Managing training program for safe use of equipment and tools.
- Developing new processes and protocols for effective and efficient procurement system.
- International procurement including knowledge of custom clearance requirements.
- Monitor of customs clearance new vendors' registrations and credit facility setup.
- Prepares offers, quotations, and submissions and ensures their follow-up and secures orders.
- Coordinates with manufacturers and suppliers, assists the sales activities of the Group.

#### **Achievements:**

- \* Played Vital role to establish Company Structural SPME Middle East branch along with SPME leaderships, Office & warehouse setup, new tools & equipment purchase, developed procurement system & process, HSE plan & all standard document, ISO Certification, labor camp, company fleets, IT system Server setup. Complete office setup for Dubai & Abu Dhabi.
- \* Manpower planning management: Developed and planned required manpower to fulfill Dubai & Abu Dhabi projects vacancies on demand, Ensured the selection of right candidates, quality, and suites to the mission, vision, and culture within a critical time.
- \* Worked as a single point of contact to develop and build long term relationship with local and international suppliers, negotiated the price with up to 90/120 days' payment term & setup the open credit account with supplier to boost company account department in their cash flow.

#### **Supply Chain & Warehouse Management**

- Consults with company management to determine supply budget. Ensures all expenditures fall within designated budget.
- Oversees the transfer of goods from warehouses to site stores, Reduces or increases supply orders to meet consumer demands.
- Reviews shipments to check for delivery errors or defective items, determining standards for quality control.
- Strategically manage warehouse in compliance with company's policies and vision.
- Warehouse and inventory management. Oversee receiving, warehousing, distribution and maintenance operations.
- Setup layout and ensure efficient space utilization. Initiate, coordinate & enforce optimal operational policies & procedures. Manage stock control and reconcile with data storage system. Plan work schedule, assign tasks & appraise results.
- Adhere to all warehousing, handling and shipping legislation requirements. Maintain standards of health and safety, hygiene and security. Liaise with clients, suppliers and transport companies. Prepare annual budget.

#### **Achievements**

- \* Analyzed & developed the continuous improvement in warehousing management by adapting new procedure in line with company policies, procedures & standard.
- \* Leveraged planning knowledge to drive supply chain activities through the creation, modification, and implementation of production plans.

#### **HSE Management**

- Developing and implementing complete ISO functions and associated formal processes with the accountability of setting up Quality Council by coordinating with the Management" ISO 9001, 14001 and OHSAS 18001 - Policies and Procedures.
- Contributing in developing fully functional department wise processes ensuring adherence with ISO Standards whilst ascertaining successful implementation, subsequent maintenance and Continual Improvement of each Process.
- Conducting internal audits, analyzing audit findings, writing audit reports, identifying non conformities, following up and closing out NCRs and Coordinating with certifying agency and accomplishing all external audits, involving certification & surveillance as Management Representative.
- Delivering ISO Awareness session to new comers and evaluation competency and organizing regular training programs & campaigns to existing staff to build awareness of and ensure compliance with ISO requirements.
- Responsible for the implementation of the Health, Safety & Environmental Management system. system relating to structural engineering & post-tensioning works on multiple large-scale building projects.
- Lead development of safety by heart culture.

#### **Achievements:**

##### **Introduced and developed HSE Programs:**

- \* ISO process & obtaining ISO certification for VSL "In the year of 2009"
- \* ISO Certification QMS-9001, EMS-14001 & OHSAS-18001 for Structural SPME Middle East general Contracting LLC. "In the year of 2012"

## Project Management

- Conduct sufficient pre-project strategic planning along with Project Managers. Tailoring and defining project schedule and cost. Decide to commit resources and address risks, obtaining all of the materials and equipment's, manpower and services needed to control the costs throughout the project life cycle, and maximize the chances of successful project.
- Managing the production of the required deliverables, and applying appropriate project management standards, liaison with programme management and related projects to ensure that work is neither overlooked nor duplicated monitoring overall progress and use of resources, initiating corrective action where necessary.
- Adopting any delegation and use of project assurance roles within agreed reporting structures. preparing and maintaining project, stage and exception plans as required.
- Reporting through agreed lines on project progress through highlight reports and end-stage assessments. maintaining an awareness of potential interdependencies with other projects and their impact.
- Conducting a project evaluation review to assess how well the project was managed. preparing any follow-on action recommendations.

## Achievements

- \* Streamlined project cycles, by the implementation of core instructions and protocols.
- \* Introduced a unique project scope and objective definition project, hence, decreased misunderstandings.
- \* On time Delivery for all projects with required material, budget and as per agreed quality specifications

## ACADEMIC CREDENTIALS

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|---|--|
| ■ <b>MBA in Project Management, Manipal University Dubai - 2013</b> | ■ <b>MSC, University of Peshawar, Pakistan - 1999.</b> |
| ■ <b>B. ED Allama Iqbal Open University - 2001</b>                  | ■ <b>BSC, University of Peshawar, Pakistan - 1995</b>  |

## CERTIFICATION AND ACCREDITATION

- |  |  |
|--|--|
| ❖ Emotional Intelligence – kexxel Group  | ❖ National Exam board in occupational Safety and Health “NEBOSH” |
| ❖ Diploma in safety –NASP (National Association of safety Professional) “OSHA”                                     | ❖ Professional Career Planning – Ajman University of Science     |
| ❖ Diploma in Procurement and Supply Chain Management – Infonet Dubai   | ❖ Certified First Aider – First International                    |
| ❖ Certified Fire Fighter - JAFZA   |  |
| ❖ Integrated Management system (ISO 9001:2008, ISO14001:2004 & OHASAS 18001:2007) Internal Auditor Training Course |  |

## KEY SKILLS

- |                               |                        |                        |
|-------------------------------|------------------------|------------------------|
| • Supply chain analytics      | • Contract Negotiation | • Transport management |
| • Equipment inventory         | • Project Management   | • Warehouse Management |
| • ISO Audits & Certifications | • office management    |                        |

## TECHNICAL SKILLS

- |                     |                  |
|---------------------|------------------|
| ▪ Microsoft Office  | ▪ Data Analytics |
| ▪ Excel and Outlook | ▪ Documentation  |

## PERSONAL DOSSIER

- |  |   |
|--|---|
| - <b>Nationality:</b> Pakistani                          | - <b>Driving License:</b> Valid UAE Driving license |
| - <b>Languages Known:</b> English, Urdu, Hindi & Arabic. | - <b>Vis Status:</b> UAE Employment Visa            |

References: Available upon request