

Personal Data

Full name	Ehab Abd elmoreed Mohamed
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Visa	employment visa



CAREER OBJECTIVE

Experienced customer service with wide ranges of experience in sales and Marketing & Call Center Communication Skills & Public relations functions, work on own initiative, and proven leadership skills include developing and motivating others to achieve their objectives. Seeking a customer service Position.

Work Experience

Agthia Group PJSC Feb 2020 to Until now (Temporary Contract)

Customer service representative

Working in the food distribution center in Abu Dhabi Municipality and a AGTHIA GROUP. Work on Abu Dhabi Municipality system and SAP AGTHIA GROUP system.

- Welcome and support customers
- Answers customer questions about service performed or products purchased
- Be a team player. Work as a member of the team to help the team achieve its goals
- Cashiering duties

Allianz Egypt from Oct 2017 to Nov 2019

Customer service representative

Handled inbound calls from policyholders and answered inquiries on policy related issues.

- Promoted and sold all other products offered by Allianz
- Ensured proper placements of risks.
- Maintained insurance licensing requirements.
- Consulted regularly with team members to achieve set goals.

Allianz Egypt from Dec 2015 to Oct 2017

Insurance Sales Representative

- Designing and implementing effective marketing strategies to sell new insurance contracts or adjust existing ones
- Contacting potential clients and creating rapport by networking, cold calling
- Appraising the wishes and demands of business or individual customers and selling the suitable protection plans.

DAWAYER Advertising - Abu Dhabi – from Apr 2011 to Oct 2015

Marketing Executive

- Communicate with companies, institutions and government bodies within the UAE; communicate with the global companies according to the type of project to join us.
- In this role you will be responsible for managing a portfolio of Brand and Product Marketing projects, including coordination of approvals, feedback and delivery.
- Organizing and developing marketing materials in conjunction with external creative agencies and internal creative team.
- A good understanding of the electronic media because it has our entire electronic version.
- Ultimate develop marketing and management of the marketing budget plans as required
- Higher sales and upgrading company.

EBTKAR REAL ESTATE CO - Abu Dhabi, UAE from July 2009 to Jan 2011

Public Relations Officer,

At the municipal government departments and the Chamber of Commerce and Industry and the Ministry of Labor, identity and security .and engineering consultancy offices.

Education Advanced Academy - Cairo - Egypt

- Bachelor of management information systems - Graduation batch 2006

Courses and Certificate

- Certificate of Digital Marketing (Certified)
- Marketing Technical tools management such as LinkedIn, Twitter, Google Ad, Facebook Ads manger, YouTube Ad, Online Advertising Display, and Strategic Media Planning.
- Google Ads Fundamentals (Certified)
- Basic Business Skills Acquisition Program - BBSA (Certified)
- Microsoft Office (Certified)
- Marketing and public relations
- Insurance training programs

Languages

- Mother tongue: Arabic
- English: Very good

Qualification Summary

- Good expertise in Direct Sales, Channel Sales Management.
- Computer and internet skills.
- Aware of knowledge related to marketing and communication.
- Team leading.
- Well organized.
- Multi-tasking ability.
- Hard work is ambitious and professional.
- Strong leadership skills.
- Highly motivated and resourceful.
- Able to work independently or Collaboratively