

YASSER ALI HASSAN

DUBAI, UAE

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OBJECTIVE

To work in an organization where my professional training and academic skills can be fully utilized developed, preferably in a client-facing post.

PROFESSIONAL ATTRIBUTES

- Self motivated and well organized person, ability to perform under pressure, can manage time and priorities.
- Hard working, responsible, and known for being a warm person.
- Flexible and objective.
- Goal oriented.
- Good interpersonal skills and objective communication abilities.

EXPERIENCE

ALRASIKHOON REAL ESTATE.

Property Consultant

8/4/2015 Till 29/9/2018

JOB DESCRIPTION.

- Helps the parties to the real estate process in buying and selling, and leads the negotiations to reach the right price.
- helps the renter to find the right tenant for real estate units (apartments, rooms, shops, lands or houses...), and also helps the tenant to reach the appropriate real estate unit that matches the level of his aspirations.
- works with property owners and real estate developers to help in the process of marketing the property for sale or rent.
- provides solutions, tips and available options that help in the search for a property with certain specifications, in addition to assistance in buying or renting real estate.

- Works to complete the sale and rent operations as a link between the clients (the property owner and the buyer or the renter).
- Helping the landlord sell his property at the best possible price, while helping the buyer get the lowest price available.
- Documenting contracts and completing legal tasks.
- Property management, including following up on financial matters such as paying rent, electricity and water bills, etc.
- Assistance in the real estate marketing process, either through marketing platforms, social networking sites, and others.

NAZIH TRADING.

Sales Executive FMCG

14/12/2008 Till 13/1/2015

JOB DESCRIPTION.

- Attend to walk in clients & obtain new business for the company.
- Signing contracts and agreements as per company policy.
- Keep an updated knowledge on the market trends and provide feedback to the management
- Follow up on the collection to be done on time.
- Keeping detailed records of all contacts, which will involve database management.
- Making sure all the products brands are available.
- Manage the merchandisers & promoters and ensure that they are appropriately motivated and trained to meet their responsibilities to the required standards.
- Maintain follow-up with warehouse and logistics to make sure delivery is made on time and in full.
- Maintain close monitor over the target achievement and ensure that it is met.
- Monitor the competition activities and report back to office to keep all concerned informed.
- Support the team members whenever possible or request to in case of sickness or vacation.
- Maintain all required records of sales and other relevant information to enable performance to be measured and monitored.
- Maintain relationships with key customers and other relevant bodies to ensure that the company's maximum sales potential is realized.
- Develop the daily sales reports for management as required.

- Ensure monthly target is achieved in all assigned accounts
- Keeping detailed records of all contacts, which will involve database management.
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- Manage the merchandisers & promoters and ensure that they are appropriately motivated and trained to meet their responsibilities to the required standards.
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KFC Americana - Dubai, UAE Driver

22/2/2005 Till 24/11/2008.

KFC Americana - Dubai, UAE Counter

Cashier

6/6/2004 Till 21/2/2005.

EDUCATION

-Faculty of Art.

-Section: France.

-Zagazig University.

-Benha Branch.

SKILLS

LANGUAGE SKILLS

-Arabic mother tongue, Good Command of English language.

DRAIVING LICENSE

-Valid Egyptian Driving License.

-Valid UAE Driving License from Dubai.

TRAINING COURSES

-Safety and Security.

-Hygiene.

-Customer mania.

-How to work together.

-Train the trainer.

-Handling complains.

PERSONAL DETAILS

Military Status	: Done.
Marital Status	: Married.
Nationality	: Egyptian.
Religion	: Muslim.
Visa status	: Visit visa.