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### OBJECTIVE

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A highly organized and hard working individual looking for a responsible position to gain practical experience

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### EXPERIENCE

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#### Hailstone Innovation Pvt Ltd

Inside sales engineer

Selection of the appropriate product manufacturing process and creation of the product specification.

Select suitable product manufacturing process in accordance with customers requisition.

Colloborate with estimation and costing team to arrive at cost and prepare the pricing to provide proposal/quotation to the customer.

Clarification of the product specification in accordance with the required code and regulation.

Prepare the instruction of manufacturing to the related departments

Collect and analyse customer needs.

Operate sales tools with basic function.

Customer follow up and after sales support.

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### PROJECTS

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#### ACCIDENT DETECTOR

Can be used in automobiles for detecting accidents using sensors and other mechanical devices.

#### Paving tiles using waste plastic

Social project based on waste management. Plastic waste can be recycled to a useful product.

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### INTERNSHIP

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#### MALABAR CEMENTS(1 MONTH)

Gone through the working of heavy machineries present there and learned about the process from the raw material to the final product.

#### HYUNDAI SHOWROOM(1 WEEK)

Got a brief idea of working , maintanance & services of four wheelers.

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### SKILLS

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Effective technical skills Ability to work under pressure Problem solving skill Interpersonal skills

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### TECHNICAL SKILLS

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C++

SAP

Autocad 2D , 3D

Microsoft Word

Microsoft excel

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**LANGUAGE**

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English  
Malayalam  
Tamil  
Hindi

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**EDUCATION**

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<b>KERALA TECHNICAL UNIVERSITY</b> B TECH MECHANICAL	2019
<b>CBSE</b> HIGHER SECONDARY EDUCATION	2015
<b>CBSE</b> MATRICULATION	2013

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**PASSPORT NUMBER**

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P4118632  
Date of Expiry : 24/10/2026