





MOHD.AAMIR

SEO EXECUTIVE/IT SALES

CONTACT ME AT

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 Bur Dubai, Dubai, UAE

SKILLS SUMMARY

- Communication skills
- Google Analytics
- SEO
- IT Sales
- Staff and User Training

ACHIEVEMENTS

-  Star Performer of the Company
-  Completed Industrial Training at ONGC.
-  Got Qualified for SSB for Indian Army

PERSONAL PROFILE

Dynamic, tech-savvy, experienced, persistent Telemarketer, Social media specialist with detailed knowledge of Google Analytics, online marketing and social media analytics

WORK EXPERIENCE

Business Development Manager(IT Sales)
PCITS | Aug 2021-Nov 2021

- Speak to customers, either face to face or over the phone
- Gain an understanding of customers' diverse and specific business needs and apply product knowledge to meet them
- Identify and develop new business through networking and follow-up courtesy calls
- Provide technical advice to customers on all aspects of the installation and use of computer systems and networks, both before and after the sale
- Network with existing customers in order to maintain links and promote additional products and upgrades
- Advise on software features and how they can be applied to assist in a variety of contexts such as accounting, manufacturing or other specialist areas
- Meet sales targets set by managers and contribute to team targets

Senior Sales Executive

Recsquire Solution Pvt.Ltd | Aug 2020-Apr 2021

- Assisting customers with troubleshooting or investigation of issues and complaints, as well as the promotion/sales of telecommunication products and services to customers via telephone calls.e bit of body text

SEO Executive

T Solutions | Sept. 2019-Feb 2020

- Perform keyword research in line with the business objectives to optimize existing content and uncover new opportunities in attracting potential web visitors organically.
- Create/ recommend the necessary technical architecture to ensure ideal traffic acquisition.
- Promote both offsite and onsite activities and also the interactions that build ranking, profile and traffic
- Provide SEO analysis and recommendations in line with element

Education Consultant

Blue star Overseas Education Consultant | Jan 2019 to Aug 2019

Responsible for providing assistance and helps to students in the easy or hassle free Application or paper work processing,analyzing existing curricula, admin processes, teaching resources and methods, and working with staff to improve upon them.

Senior Technical Support Associate

Pantel | Jan 2018 to Dec 2018

Installation & configuration of a company's computer hardware operating systems and applications.Maintenance and monitoring of computer networks and systems.Logging the queries of customers and employees.

Team Leader

Cyberfuturistics | Nov 2015 to Dec 2017

- Coaching
- Performance reviews
- Support Staff
- Handle escalations
- Provide answers and guidance to staff
- Support agents to perform their job
- Management training
- Rosters

Team Leader

Blue Triangle Solutions | Dec 2012 to Oct 2015

- Team Agents Login
- Quality Inspection
- Trainer & Coach
- Meeting the daily targets.
- Incentives Management
- Sales & Targets

ACADEMICS

Bachelor of Technology(CSE)

DCET | 2012

INTERMEDIATE

HUDDARD | 2007

HIGH SCHOOL

HUDDARD | 2005

HOBBIES

Singing, Travelling, Workout