

# Curriculum Vitae

## MIRACLE ONWUMERE

Abu Dhabi, UAE

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### CAREER OBJECTIVE

A Suitable position with an organization where I can utilize the best of my skills and abilities that fit to my education, skills and experience a place where can encourage and permitted to be an active participant as well vital contribute on development of the company.

- Very Energetic result oriented and organized
- Efficient and well-behaved person
- Extremely hardworking self-motivated and able to work independently in a team environment under supervision
- Keep excellent inter personal relations with colleagues and ready to help them

### WORK EXPERIENCE

- ⇒ **Worked as a Sales/Call center agent at Auburn Electrical and Mechanical Engineering in Abu Dhabi UAE from Sep 2021 – Mar 2022**
- ⇒ **Worked as a Sales/Call center agent at Trime Service in Abu Dhabi UAE from 2020 – 2021**
- ⇒ **Worked as a Sales/Call center agent at St Regies Saadiyat Island Resort in Abu Dhabi UAE from 2019 – 2020**

#### Job Description

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Analyze the territory/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

### EDUCATION QUALIFICATION

- Degree – Hospitality Management
- High School Certificate of Education

### PERSONAL DETAILS

Date of Birth	:	23/10/1993
Gender	:	Male
Marital Status	:	Single
Nationality	:	Nigeria
Language	:	English
Visa Status	:	Own Visa

### DECLARATION

I hereby declare that the above-mentioned details are true and correct to the best of my knowledge and belief.