



## PERSONAL INFORMATION

**Imane Najib**

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**Email:** imanenajib1@gmailcom

**Date of Birth:** 13-08-1986

**Nationality:** Moroccan

**Gender:** female

**Marital status:** single

**Present Address:** Sheikh Zayed

Road/Dubai

**Visa status :** Work Visa

## Skills&Abilities

- **Client Relations Services**
- **Works well in Team Environment**
- **Excellent communication and organizational skills**
- **Achieving Set Monthly / Yearly Targets**
- **Product Positioning & Branding**
- **Highly adaptive to work environment changes**

## Languages

- English
- Arabic
- French

## DECLARATION

- I hereby declare that the above mentioned information is true and correct to the best

# Curriculum Vitae

## Career Objective

My goal is to effectively and efficiently progress towards the betterment of company marketing and sales strategies, which lead to increased customer satisfaction and increased sales, my main objective is to help companies grow, and increase their brand value, which in return delivers stability and profitability.

## EDUCATION

Baccalaureate degree option experimental sciences/ Degree in Marketing Management.

## Work Experience

- ❖ Sales Manager at **Intelligent Marketing Solutions (Dubai)**: August 2019 till now.
- ❖ Business Development at **Make Up Forever (Kingdom of Bahrain)**: 2017 to 2018.
- ❖ Assistant Brand Manager at **Dior (Kingdom of Bahrain)**: 2016 to 2017.
- ❖ PR & Marketing Manager at **Axem Sport Events Management**: 2013 to 2016.
- ❖ Sales operator at **B2S Morocco**: 2011 to 2012.
- ❖ Assistant Store Manager at **Massimo Dutti Morocco**: 2010 to 2011.
- ❖ Assistant Store Manager in **Aldo Shoes Morocco**: 2008 to 2010.

## Duties and Responsibilities

- Ensures that all Company procedures are followed (HR, Operations & Loss Prevention).
- Ensure daily and monthly sales quota.
- Ability to deal with customers in a professional and professional manner.
- Ability to organize business and appointments in a professional way.
- Increase sales target.

- Build and maintain strong customer relationship.