



# Razim Mamedov

## Contact



Country: Uzbekistan

Languages: Russian, English

Dubai Jumeirah village  
triangle

Visa Status: Freelance

U.A.E Driving License



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## Objective

Work in a challenging environment in a hospitality company, education or organization where I can utilize my capabilities to advance in my career.

I am self-motivated, ambitious and eager to learn. I am a responsible individual with strong communication skills and work ethics besides being creative, focused and highly determined. I am willing to take responsibility and work independently. At the same time, I can work well in teams.

## Work Experience

### Sep-2022 - Present

**Sales Representative**  
**Expo 2020**  
Dubai

Greet customers, help customers find items in the store, check for stock at other branches or order requested stock for customers, provide customers with information about items, Ring up purchases, Elevate complaints to management, Keep track of inventory.

### Dec-2018 - Jul-2021

**Sales Consultant**  
**SALAM STUDIO & STORES, luxury retail brands company.**  
Dubai

Assisting customers and introduce the product and its quality advantage.

Liable for checking display damage item.

Putting barcode or price on the display item.

Receiving stocks and sending request stocks to another branch.

Give the best customer service to the customer to make them always loyal to company.

Contact merchandizing and store execution inside the store.

Ensure the highest standards of merchandising are always maintained in section.

Provide the highest standards of customer service.

### Sept-2015 Oct-2018

**Sales Consultant**  
**Chalhoub Group**  
Dubai

Greeting & welcoming all potential and existing customers to the store  
Matching the customer's needs to the right product  
Willing to

approach customers and able to close a sale  
Working as part of the sales team providing excellent customer service  
Taking customer payments in cash or via credit card  
Excellent product knowledge  
Occasionally negotiating with customers on price  
Dealing with and resolving customer complaints and concerns  
Building a great rapport with customers

**Jun 2013 - Jul 2015**

**Waiter**  
**M.H.Alshaya Group**  
Dubai

Clearance of payments from customers, keeping cash records  
Implementation of sales plan,  
Display of goods (merchandising);  
Inform loyal customers of special offers and promotions store;  
Shared knowledge of menu items and flavors, enabling customers to make personal decisions based on taste and interest Maintained customer satisfaction with timely table check-ins to assess drink or other need

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## Education

**College Of  
Information  
Technology**  
2010 - 2013

**Uzbekistan**