

CURRICULUM VITAE

VINOD CHILIVERI

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Achievement driven professional offering year-on-year success; excellence in implementing quality mechanisms to deliver desired output; targeting assignments with an organisation of repute in Pharmaceuticals.

PROFILE SUMMARY

- A result-oriented professional with nearly 6 years of rich & extensive experience in managing the entire gamut of activities in ensuring complete patient satisfaction with continuous process improvement
- Experienced in establishing working partnership with healthcare professionals
- Proven track record of streamlining operations, evolving process improvement strategies
- Proficient in reviewing the operational practices, identifying the areas of obstruction / failures and advising on system and process changes for qualitative improvement
- An effective communicator with strong pharmacological & technical skills to grasp new concepts quickly and utilize the same in a productive manner.

CORE COMPETENCIES

- Persuasive Communication Skill*
- Professional Presentation*
- Good Distribution Practices*
 - *Patient counselling*
- *Customer care and satisfaction*
 - *Team Management*
 - Negotiation Tactics*
 - Networking*
- Excellent business acumen and commercial judgment.*
- Business sales strategy*

ORGANISATIONAL EXPERIENCE

- **Worked as a Pharmacist at Appollo Pharmacy at HYD From June 2015 to March 2016**
- **Worked as a Pharma Executive at Life Pharmacy, UAE from May 2016 to Sep 2018**
- **Worked as a SAS Programmer in Crossiance clinical Research at HYD From Oct 2018 to April 2020.**

SUMMARY OF ROLES & RESPONSIBILITIES PERFORMED:

- Complete satisfaction of the internal customer (colleagues) and external customer.
- Checking prescriptions for errors & making sure they are appropriate for patients.
- Education and counselling for patients and other health care providers on optimal use of medicines (e.g., proper use, avoidance of overmedication) Consumer complaint management
- Selling a company's products, medicines, prescription drugs and medical equipment to a variety of customers.
- Maintaining proper customer call and administrative records.
- Provide the Corrective and preventive action to failures/complaints
- Inventory management
- Maintaining pharmaceutical stock, creating inventories and ordering more drugs.
- Providing patients with health monitoring and advice, including advice and treatment of common ailments and disease states
- Referral to other health professionals if necessary
- Promoting public health by administering immunizations
- Clinical medication management, including reviewing and monitoring of medication regimens
- Compounding of medicines
- Supervising and training to pharmacy technicians and other staff.

IT SKILLS

Application Software: MS Office Suite (Word, Excel and PowerPoint), SAS.

Operating Systems: Windows 98, 2000, XP,

Software Used: Ax Dynamics



ACADEMIC DETAILS

- Bachelor Of Pharmacy (2009-13) JNTU University, Hyderabad , India.
- Intermediate (2007-09) Narayana junior college, Hyderabad, India.
- S S C (2007) ZPHS Athmakur, India.

PERSONAL DETAILS

Date of Birth : 20TH MAY 1992
Languages Known : Telugu,English,Hindi,malayalam
Mailing Address : Athmanagar, Metpally, Telangana., PIN code-505325.
vinodchiliveri @gmail.com

Passport No : **K4780617**
PCI License no : 110749
Visa Status : **Visit**

DECLARATION

I hereby state that the above-mentioned information is true to the best of my knowledge submit my resume for your kind observation and favourable order. Hope my skills are sufficient for your requirement. I humbly request your good self to permit a chance to work in your esteemed Institution.

Place: Dubai (UAE)

- Date:

VINOD CHILIVERI