



Name: **Hussnain Ali**

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5 years of experience as a Sales Representative, Sales Management, Sales Consultant, Sales Associate, Sales Administrative at Multinational Companies.

CAREER OBJECTIVES:

To work for your organization that provides sample experience and knowledge that can enhance my technical and interpersonal skills and career as a professional.

CAREER PROFILE/ SKILLS:

- Excellent negotiation and skills resolving conflict.
- Strong professional communication skills.
- Intimate understanding of business and marketing process.
- Uses standard sales software and computers daily.
- Ability to learn product knowledge quickly and relay this complicated information to customers.
- Problem-solving, critical thinking, and analysis.
- Extensive history using phone and email professionally.
- Familiar using office equipment effectively.
- Ability to upsell on the majority of orders.
- Strong time management abilities.
- Implementation standard closing techniques.

PROFESSIONAL WORK EXPERIENCE:

OPPO MOBILES – Full Time

(Jan 2017 –Dec 2020)

4 Years Experience

Designation: Sales Administrative/Manager.

Responsibilities

- Receiving and processing purchase orders.
- Issuing sales transaction invoices.
- Verifying orders, including customers' personal information and payment details.
- Contacting customers by phone or email to answer queries and obtain missing information.
- Maintaining and updating sales and customer records.
- Compiling monthly sales reports.
- Expediting orders through internal liaison.
- Directing feedback from customers to relevant departments.
- Identifying new products to add to those on offer.
- Supporting the sales department with other administrative tasks, if requested.

HUAWEI – Full Time

(Jan 2021 – Jan 2022)

1Years Experience

Designation: City Manager

Responsibilities

• Employee Development

- Overseeing local and regional sales, promotions and campaigns.
- Planning and directing hiring and training of new sales representatives.
- Directing and coordinating all sales activities locally and regionally.
- Preparing sales budgets and projections and approving expenditures.

EDUCATION

Bachelor of Business Administration (BBA) (4Yrs) NUML Lahore, Pakistan (2014 to 2018)

PERSONAL INFO

Date of Birth

28th April 1995

Current Location

Dubai, United Arab Emirates

Passport No

QL1822941

References will be furnished on demand.