

Mohammad Aboud
Showroom Manager at du telecommunication
Albarsha Mall
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Retail Professional with 22+ years experience in sales, management & operation in Saudi Arabia, UAE &Philippine & Syria.

Proven records in maximizing sales, leading a large multinational team and meeting customers' expectations. Experienced in developing business with suppliers, budgeting, inventory, merchandising & Human Resources. Seeking a Senior-level role in management, operation or business development in Saudi Arabia or in the GCC.

Education

2010	MBA- Business Management, Lorenz University , USA
1999	BBA- Sales & Marketing, Beirut University ,Lebanon
1997	Bachelor of English Literature, Albaeth University, Homs ,Syria
1992	High School Diploma, Rezsalloum School, Homs ,Syria

Career History

July-19 present	Showroom Manager du telecommunication Ibn Batutta mall
Aug16 -Jun 19	Store General Manager At Robinson Hypermarket Philippine
Oct 08 Jun2016	Store General Manager , eXtra (United Electronics Co.), Jeddah, KSA With 38 branches eXtra is the leading consumer electronics & home appliances in the region.
Mar 07-Jun 08	National Sales Manager , Bayan Co. for Digital Electronics, Damascus, Syria Distributor of Olympus Cameras and other brands with 36 showrooms across Syria.
Sep 05-Dec 06	Department Head- Electronics , Geant Hypermarket, Riyadh, KSA A French hypermarket chain operating in KSA from 2003 until 2010. Department Head-Electronics , Carrefour Hypermarket, Dubai, UAE. An international hypermarket chain and the world second largest retailer.
Mar 99-Jun 05	KEY SKILLS AND COMPETENCIES : <ol style="list-style-type: none">1. Proven track record of increasing sales and turnover.2. Experience of managing KPIs and performance management.3. Experience of processing sales enquiries to successful conclusion.4. Commercially and operationally minded.5. Able to inspire store staff to keep ahead of the competition.

6. *Knowledge of working with brands and their guidelines.*
7. *Push civic engagement & social responsibility agenda within the store operations.*
8. *Responding to and comments and resolving customer complaints.*
9. *Ability to increase profitability through excellent service and effective management of retail space.*

Professional Trainings

- Jun 12 *High performance Management, Meirc Training & Consulting*
- Dec 11 *Leadership Development Program, Meirc Training & Consulting*
- Sep 11 *Middle Management Development Skills, Meirc Training & Consulting*
- Jun 09 *People Management, Logic Management Consulting*
- Dec 08 *Managing Employee Performance, Logic Management Consulting*
- Oct 08 *Win Extra workshop, Logic Management Consulting*
- Jun 07 *Presentation Skills, Meirc Training & Consulting*
- Mar 03 *Business Cycle , Carrefour Training Program*
- Sep 02 *After sales service, Carrefour Training Program*
- Jul 02 *Management Skills, Carrefour Training Program*
- Aug 01 *Customers Experience Skills, Carrefour Training Program*
- Feb. 01 *First Aid, Fire Fighting & Security Skills, Carrefour Training Program*

Additional Courses

2009 English Courses, British Council,

Languages

Excellent English, average French and Tagalog mother tongue Arabic.

Interests

Sports, camping, fishing, travelling and cars.

Personal

Date/Place of Birth	22nd Jan 74/Homs, Syria
Nationality	Syrian
Marital Status	Single
Visa status	Work Permit
Driving License	KSA and International UAE ,Philippine