



Kato Gerald Kimera

Sales/ Promoter

EDUCATION

Bachelor of International Business - **Makerere University Business School**
(2015 - 2019)

WORK EXPERIENCE

Dubai Events: 2023-2024

Projects: GITEX technologies, Rugby Dubai 7s, Expo 2020 (UNTOLD Dubai), World Trade Centre.

Designation: Signage Holder, Volunteer, guest service.

Key Responsibilities:

- Scan badges and update all attendees' information.
- Handle complaints and giving quick solutions to attendees.
- Collect cash / card payments by the use of the Point of sale (POS) machine.
- Do settlement of the POS machine and send the X and Z reports.
- Hold Signage and giving directions to different clients.
- Provided assistance to customers by being sympathetic and empathetic to them.
- Assisted people of determination and pushed them to their desired locations.
- Distributed banners to all attendees at the show.
- Volunteered at different events for more exposure and experience.

Carrefour Hypermarket DCC: 2022-2023

Designation: Sales Associate/ Promoter

Key Responsibilities:

- Set and achieve personal sales goals while supporting the goals of the team.
- Greet customers in a timely, professional and engaging manner.
- Provide honest and confident feedback to customers regarding merchandise style and fit.
- Building relationships with customers by contacting them to follow up on purchases, suggest purchase options and invite them to upcoming events.
- Consistently seek new product knowledge to act as an expert for the customer.
- Work as a team player to ensure each customer receives the best service possible.

PROFILE

Committed and highly motivated Sales Associate with 3+ years of experience in customer relationship activities.

Eager to use organisational resources and personal skills to improve customer experience and satisfaction.

At Dubai Events, I was phenomenal at ensuring smooth flow of traffic at entry and exit points.

At Carrefour Hypermarket, I was part of a team that created brand awareness to customers to increase sales.

CONTACT

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Dubai

PROFESSIONAL SKILLS

- ✓ Task Allocation
- ✓ Management
- ✓ MS Office & Web
- ✓ Database & Spreadsheets
- ✓ Marketing

PERSONAL SKILLS

- ✓ Team working skills
- ✓ Negotiation
- ✓ Conflict Resolution
- ✓ Problem Solving
- ✓ Multi-tasking
- ✓ Socializing

LANGUAGE

- ✓ English - Proficient
- ✓ Swahili - Basic

VISA & AVAILABILITY

- Own Visa
- Open to join immediately

ACHIEVEMENTS

- ✓ Awarded certificate of appreciation by FLC marketing as Star promoter.