



## Yassine ELBOUDI

# Salesman

*Address: Doha, Qatar*

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**Nationality: TUNISIAN**

**Marital status: Single**

## OBJECTIVE:

*Seeking a new sales position utilizing my experience which will make best use of my exciting skills and experience and further my personal and professional development.*

## EDUCATION

- Basic License in electromechanics 2008 – 2011  
Science University of Gafsa
- Baccalaureate of Technics - 2008  
Secondary School Ahmed Snoussi  
Gafsa

## Skills

- ✓ **Ability to establish priorities and work under limited supervision.**
- ✓ **Able to forge high performing working relationships with sales colleagues.**
- ✓ **Able to work calmly under pressure and make tough decisions.**
- ✓ **Ability to work with several operating system windows.**

## Languages

- Arabic - Native
- English - Intermediate
- French - Fluent

## Software

- Excel...
- Word...PowerPoint
- Outlook

## EXPERIENCES

### IN QATAR

#### **Sales Assistant – Jan 2022 – present zone center panda**

- Acknowledging and approaching customers, establishing customer's needs.
- Presenting and demonstrating and selling the products through features, advantage and benefits of the merchandise.
- Ensuring the complete, full range of stocks is on display at all times.
- Ensuring the aisles are kept clear for health and safety reasons.

### IN TUNISIA:

#### **2021-2022**

#### **Sales Assistant – Tunisia Mall**

- Provided excellent customer service to all customers.
- Responsible for selling, stereos, televisions, and an array of other electrical devices.
- Displayed items in store while handling returns. Operated cash register, handling up to \$5,000 daily.
- Maintained a rapport with customers, having a high recidivism rate.

#### **2020-2021**

#### **Sales Assistant – LC WAIKIKI**

**LC WAIKIKI**

- Greeted the customers and generated sales by providing outstanding customer service.
- Approached customers through events to introduce them to new products.
- Promoted promotional offers, communicated with customers, made clientele and maintained contact with them, and made phone calls to invite customers to try new products.
- Introduced LC WAIKIKI account to customers and opened the loyalty card for them.
- Worked with the cashier and made daily goals
- Being attentive to every customer's needs.
- Answering telephone calls, conveying messages, and ensuring that all customers are welcomed in.

## **2019 – 2020**

### **Sales Assistant – LACOSTE**

- Maintained stock levels and accurate inventory records for two retail stores.
- Assisted customers on sale floor with fittings and merchandise selection
- Researched and placed special orders
- Provide customers with information on new perfume lines and their prices.
- Assist customers in selecting perfumes by providing them with information on popular picks  
Give out free perfume samples in a bid to assist customers in deciding which brand to buy.
- Provide customers with information on special deals and discounts and indulge in suggestive selling to ensure additional sales.
- Assisting customers in order to help them find what they need. Customer service and product selling.
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Give out free perfume samples in a bid to assist customers in deciding which brand to buy
- Provide customers with information on special deals and discounts and indulge in suggestive selling to ensure additional sales.

