ABDULLAH SAHLI

BUSINESS DEVELOPMENT MANAGER

CONTACT

Location

📍 Saudi Arabia

EDUCATION

ADVANCED HIGH SCHOOLER WITH MULTI-TALENTED EXPERIENCES

SKILLS

- Making contact with new customers to build rapport and schedule

- Planning and managing fresh marketing campaigns.

- Preparing feasibility studies and business plans.

- Boosting the worth of present clients while luring new ones.

- Identifying and expanding new markets, as well as increasing sales.

- Attending meetings, conferences, and business activities.

- Creating estimates and proposals for customers.

- Establishing and ensuring the achievement of goals for the develop and business expansion.

LANGUAGES
- English (Fluent)
- Arabic (Native)

CAREER OBJECTIVE

Eager and resourceful professional with a background in sales and marketing, aiming to apply my proven track record of exceeding targets and my ability to identify new business opportunities to the role of Business Development Manager in a fast-paced and competitive industry.

WORK EXPERIENCE

Sunbullah Group 2018-2024

- Leading a company involves not only setting a strategic vision and making key decisions but also fostering a culture of continuous learning and development among staff. Effective leadership prioritizes staff training, recognizing that an empowered and skilled workforce drives innovation and efficiency. By investing in training programs, leaders can enhance employee capabilities, boost morale, employee and build a cohesive team that is adept at navigating challenges. Ultimately, the commitment to staff development not only benefits individual employees but also strengthens the overall organization, positioning it for long-term success.

- Training Components:

- Orientation Sessions:

- Introduction to the IT department's structure and functions. Overview of the organization's technology landscape. Technical Workshops:

- Networking Fundamentals: Understanding LAN, WAN, and VPN configurations. Operating Systems: Working with Windows, MacOS, and Linux environments. Software Training: Proficiency in essential software tools including database management, project management, and collaboration tools.

- Hands-on Labs:

- Real-world scenarios for troubleshooting hardware and software issues. Simulation exercises for network configuration and security protocols. Cybersecurity Training:

- Best practices for data protection and risk management. Training on identifying phishing attempts and malware threats. Customer Service Skills:

- Communication techniques for effective user support. Conflict resolution and empathetic listening exercises. Emerging Technologies:

- Workshops on cloud computing, AI tools, and data analytics. Insights into current trends and their implications for the organization.

REFERENCES UPON REQUEST