

ADEEL AHMED

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RESUME SUMMARY

Highlighted Customres : **Government, Semi Govt&Private Sectors**
: Hotels, Malls, Healthcare, Oil And Gas Fields, Commercial,
Industrial, Education Sectors, Medium Supermarket/Hypermarket ETC.
Areas Of Interest/Exp : **Business Development/Sales**, Business Correspondence, Import/Export
IT, Foodstuff, ICT & ELV Systems, All kinds of Security Smart Systems.
Last Position : **Business Development Manager - Karachi Pakistan.**
Present Company : **Sage Tech International – Karachi Pakistan**
Highest Education : Bachelor's Degree in Computer Science BCS (IT)
Years of Experience : **Total +15** (9  6 )

EMPLOYMENT HISTORY

1. Sage Tech International

July 2017 – Current

Position Title (Level) : Business Development Manager
Specialization : Corporate Sales (Security/HSE)
Role : Distributor, Reseller, Service Providers
Industry : Security Division, Health & Safety Equipments, NDT & Lab Instruments, Measurement
Located : Karachi – Pakistan

2. Burraq Integrated Solutions

Nov 2014 – June 2017

Position Title (Level) : Senior Sales Executive
Specialization : Corporate Sales (Low Current Systems)
Role : System Integrator, Distributor, Reseller, Service Providers
Industry : Security Surveillance Systems, Information Communication, Software Solutions.
Located : Abudhabi – U.A.E

3. Eurosys Smart Solutions

Oct 2012 – Oct 2014

Position Title (Level) : Sales Executive
Specialization : Corporate Sales
Role : System Integrator, Distributor, Reseller, Service Providers
Industry : Security Surveillance, IT& Telecommunication, Low Current System, Automation
Located : Abudhabi – U.A.E

4. Evergreen Trading Venture

Jan 2009 – Feb 2012

Position Title (Level) : Import/Export Manager (Overseas)
Specialization : Business Correspondence
Role : Business (Importer & Exporters)
Industry : Media Storages /Electronic Computer Accessories/Foodstuff.
Located : Karachi– Pakistan

5. A.M.R TRADERS

Sept 2003 – Dec 2008

Position Title (Level) : Import & Export Business Correspondent.
Specialization : Foodstuff/Agriculture/Rice
Role : Agriculture/Spices/Lentils/Beans/Fresh Vegetables
Industry : Importer, Exporters & General Order Suppliers.
Located : Karachi – Pakistan.

6. A.M.R TRADERS

July-Aug 2003

Position Title (Level) : Internship/Probation (BusinessCorrespondent)
Specialization : Foodstuff/Agriculture/RiceCommodities
Role : Agriculture/Spices/Lentils/Beans/FreshVegetables
Industry : Importer, Exporters & General OrderSuppliers.
Located : Karachi – Pakistan.

EDUCATIONAL BACKGROUND

Bachelor's Degree of Computer Science/Information Technology

June 2003

Institute/University : Pakistan Air Force Karachi Institute of Economics & Technology, Pakistan
Division : 1st Division

Higher Education Certificate (Intermediate)

May 2000

College : DJ Sindh Government Science, Karachi - Pakistan
Division/Grade : 1st Division

Secondary School Certificate (Matriculation)

April 1998

School : Azeem Children Paradise School, Karachi - Pakistan
Division : 1st Division

COMPUTER SKILLS

(**Proficiency: Advanced** - Highly experienced; **Intermediate** - Familiar with all the basic functionalities; **Beginner** - Just started using or learning the skill)

Skill	Proficiency
Adobe Photoshop CS6	Intermediate
Internet	Advance
Publishing Software's	Intermediate
Operating System	Advance
Markup-Languages	Intermediate
Networking	Intermediate
Programming Languages	Intermediate
Hardware	Beginner
Database	Intermediate

Languages (**Proficiency: 0=Poor - 10=Excellent**)

Languages	Spoken	Written
English	9	10
Urdu	10	9
Malay	2	1
Chinese	2	0
Arabic	Learning	10

ADDITIONAL INFO List of Commodity/Products Experience:

Import & Export Commodity/Products/Items Experienced				
Spices	Black pepper	Star Anisee	Cassia	Betel Nut
Lentils	Red Split	Yellow Lentil	Chickpea	Green Lentil
Beans	Red Kidney	Light Speckle	PLSB	DRKB
Seeds	Cumin	Fennel	Caraway	Coriander
Textile	Garments	Thread/Yarn	Fabric	Bathrobe
Rice	Super Kernel	Irri-6	Irri-9	386/D98
Media Storages	CD-R	DVD-R	Jewel Case	DVD Case
Security Systems	ICT & ELV Systems	CCTV	Access Control	Parking Barrier
Health Care	Food	Supplements	Devices	Appliances
IT	Web Development	Software & ERP	Digital Marketing	Mobile Apps
Security	W.T Metal Detector	Automation	Thermal Imaging	Road Blockers
Chemicals	Sodium Sulphate	Citric Acid	Sodium Picramate	Ammonium Sulfate
HSE	Gas Detection	Single Gas Monitor	MultiGas Monitors	Sonatest

PERSONAL PARTICULARS & PREFERENCES

Date of Birth : 28 Oct 1981
Nationality : Pakistan
Gender : Male
Religion : Islam
Passport No. : AD1155573
Driving License : UAE
Marital Status : Married

TYPING SPEED

80 w.p.m (Maximum) -75 w.p.m (Average)

VOLUNTEER SERVICES

- ❖ Seminar Co-ordinator (CRM-Customer Relation Management)
- ❑ Workshop Organizer (Software in Developing Technology 3-Dimensional Graphics)
AMD Vs Intel
- ❖ Being Judge (Karachi Innovative Dynamic Society – KIDS PAF-KIET)
- ❖ Participation -ISNR International Exhibition for Security and National Resilience

ATTENDING

INTERSEC

Dubai 2013,2014,2015,2016

- ❖ Largest Security Exhibition in Middle East
Dubai International Convention & Exhibition Center UAE
15-17 January 2013 & 2014.

GITEX

Dubai 20-24 Oct 2013,2014,2016

- ❖ Gitex Technology Week
Dubai International Convention & Exhibition Center UAE
20-24 October 2013

ISNR

Abu Dhabi 1st -3rd April 2014

- ❖ International Exhibition for Security and National Resilience
Abu-Dhabi National Exhibition Center UAE
1st – 3rd April 2014

PERSONAL TRAIT

- ❖ Dynamic, Loyal, Resourcefulness, Make Wise Business Decision
- ❖ Quick Learning ability & skilled in computer/Internet. Business Oriented
- ❖ Observant, Effective Communicator & Willing to accept challenges
- ❖ Great Customer Service Skills, Integrity & Trustworthiness
- ❖ Good Communication Skills, Optimistic Attitude, Having Vast knowledge of Industry.
- ❖ Interact with people around the world, Leadership & Self Motivated.

HOBBIES

I have a keen interest in Socializing, Expand Business
Circle & Traveling Sports: Swimming, Chess.

EXTRA CURRICULUM ACTIVITIES

To Expand Social Circle, Worldwide Multinational Direct Sell Marketing Company Tiens (TIANSHI).
Independent Business Distributor 5* *International ID:88404857*

TRAVELING COUNTRIES

Saudi Arabia, Malaysia, Pakistan & U.A.E.

FAVORITE QUOTE:

Nothing Is Impossible As Long as you have strong faith on Allah.

Thank you so much for your time and I hope you'll consider me to be a part of your work,
I promise you will not be disappointed