

# ADEEL AHMED



+92 3112966298  +92-332-3362161  adeelahmed.ae@gmail.com

 Adeelahmed.ae  trade.connection1  @AdeelHaraf

 03323362161  [www.adeeltrip.blogspot.com](http://www.adeeltrip.blogspot.com), [www.88404857.blogspot.com](http://www.88404857.blogspot.com)

 <https://www.linkedin.com/in/adeel-ahmed-95633254/>

## RESUME SUMMARY

Highlighted Customres : **Government, Semi Govt&Private Sectors**  
: Hotels, Malls, Healthcare, Oil And Gas Fields, Commercial,  
Industrial, Education Sectors, Medium Supermarket/Hypermarket ETC.

Areas Of Interest/Exp : **Business Development/Sales**, Business Correspondence, Import/Export  
IT, Foodstuff, ICT & ELV Systems, All kinds of Security Smart Systems.

Last Position : **Business Development Manager** - Karachi Pakistan.

Present Company : **Sage Tech International** – Karachi Pakistan

Highest Education : Bachelor's Degree in Computer Science BCS (IT)

Years of Experience : **Total +15** (9  6 

## EMPLOYMENT HISTORY

### 1. Sage Tech International

*July 2017 – Current*

Position Title (Level) : Business Development Manager  
Specialization : Corporate Sales (Security/HSE)  
Role : Distributor, Reseller, Service Providers  
Industry : Security Division, Health & Safety Equipments, NDT & Lab Instruments, Measurement  
Located : Karachi – Pakistan

### 2. Burraq Integrated Solutions

*Nov 2014 – June 2017*

Position Title (Level) : Senior Sales Executive  
Specialization : Corporate Sales ( Low Current Systems)  
Role : System Integrator, Distributor, Reseller, Service Providers  
Industry : Security Surveillance Systems, Information Communication, Software Solutions.  
Located : Abudhabi – U.A.E

### 3. Eurosys Smart Solutions

*Oct 2012 – Oct 2014*

Position Title (Level) : Sales Executive  
Specialization : Corporate Sales  
Role : System Integrator, Distributor, Reseller, Service Providers  
Industry : Security Surveillance, IT& Telecommunication, Low Current System, Automation  
Located : Abudhabi – U.A.E

### 4. Evergreen Trading Venture

*Jan 2009 – Feb 2012*

Position Title (Level) : Import/Export Manager (Overseas)  
Specialization : Business Correspondence  
Role : Business (Importer & Exporters)  
Industry : Media Storages /Electronic Computer Accessories/Foodstuff.  
Located : Karachi– Pakistan

### 5. A.M.R TRADERS

*Sept 2003 – Dec 2008*

Position Title (Level) : Import & Export Business Correspondent.  
Specialization : Foodstuff/Agriculture/Rice  
Role : Agriculture/Spices/Lentils/Beans/Fresh Vegetables  
Industry : Importer, Exporters & General Order Suppliers.  
Located : Karachi – Pakistan.

## 6. A.M.R TRADERS

July-Aug 2003

Position Title (Level) : Internship/Probation (BusinessCorrespondent)  
Specialization : Foodstuff/Agriculture/RiceCommodities  
Role : Agriculture/Spices/Lentils/Beans/FreshVegetables  
Industry : Importer, Exporters & General OrderSuppliers.  
Located : Karachi – Pakistan.

### EDUCATIONAL BACKGROUND

#### Bachelor's Degree of Computer Science/Information Technology

June 2003

Institute/University : Pakistan Air Force Karachi Institute of Economics & Technology, Pakistan  
Division : 1st Division

#### Higher Education Certificate (Intermediate)

May 2000

College : DJ Sindh Government Science, Karachi - Pakistan  
Division/Grade : 1st Division

#### Secondary School Certificate (Matriculation)

April 1998

School : Azeem Children Paradise School, Karachi - Pakistan  
Division : 1st Division

### COMPUTER SKILLS

(**Proficiency: Advanced** - Highly experienced; **Intermediate** - Familiar with all the basic functionalities; **Beginner** - Just started using or learning the skill)

Skill	Proficiency
Adobe Photoshop CS6	Intermediate
Internet	Advance
Publishing Software's	Intermediate
Operating System	Advance
Markup-Languages	Intermediate
Networking	Intermediate
Programming Languages	Intermediate
Hardware	Beginner
Database	Intermediate

### Languages (Proficiency: 0=Poor - 10=Excellent)

Languages	Spoken	Written
English	9	10
Urdu	10	9
Malay	2	1
Chinese	2	0
Arabic	Learning	10

### ADDITIONAL INFO List of Commodity/Products Experience:

Import & Export Commodity/Products/Items Experienced				
Spices	Black pepper	Star Anisee	Cassia	Betel Nut
Lentils	Red Split	Yellow Lentil	Chickpea	Green Lentil
Beans	Red Kidney	Light Speckle	PLSB	DRKB
Seeds	Cumin	Fennel	Caraway	Coriander
Textile	Garments	Thread/Yarn	Fabric	Bathrobe
Rice	Super Kernel	Irri-6	Irri-9	386/D98
Media Storages	CD-R	DVD-R	Jewel Case	DVD Case
Security Systems	ICT & ELV Systems	CCTV	Access Control	Parking Barrier
Health Care	Food	Supplements	Devices	Appliances
IT	Web Development	Software & ERP	Digital Marketing	Mobile Apps
Security	W.T Metal Detector	Automation	Thermal Imaging	Road Blockers
Chemicals	Sodium Sulphate	Citric Acid	Sodium Picramate	Ammonium Sulfate
HSE	Gas Detection	Single Gas Monitor	MultiGas Monitors	Sonatest

## PERSONAL PARTICULARS & PREFERENCES

Date of Birth : 28 Oct 1981  
Nationality : Pakistan  
Gender : Male  
Religion : Islam  
Passport No. : AD1155573  
Driving License : UAE  
Marital Status : Married

## TYPING SPEED

80 w.p.m (Maximum) -75 w.p.m (Average)

## VOLUNTEER SERVICES

- ❖ Seminar Co-ordinator (CRM-Customer Relation Management)
- Workshop Organizer (Software in Developing Technology 3-Dimensional Graphics)  
AMD Vs Intel
- ❖ Being Judge (Karachi Innovative Dynamic Society – KIDS PAF-KIET )
- ❖ Participation -ISNR International Exhibition for Security and National Resilience

## ATTENDING

### INTERSEC

Dubai 2013,2014,2015,2016

- ❖ Largest Security Exhibition in Middle East  
Dubai International Convention & Exhibition Center UAE  
15-17 January 2013 & 2014.

### GITEX

Dubai 20-24 Oct 2013,2014,2016

- ❖ Gitex Technology Week  
Dubai International Convention & Exhibition Center UAE  
20-24 October 2013

### ISNR

Abu Dhabi 1<sup>st</sup>-3<sup>rd</sup> April 2014

- ❖ International Exhibition for Security and National Resilience  
Abu-Dhabi National Exhibition Center UAE  
1<sup>st</sup> - 3<sup>rd</sup> April 2014

## PERSONAL TRAIT

- ❖ Dynamic, Loyal, Resourcefulness, Make Wise Business Decision
- ❖ Quick Learning ability & skilled in computer/Internet. Business Oriented
- ❖ Observant, Effective Communicator & Willing to accept challenges
- ❖ Great Customer Service Skills, Integrity & Trustworthiness
- ❖ Good Communication Skills, Optimistic Attitude, Having Vast knowledge of Industry.
- ❖ Interact with people around the world, Leadership & Self Motivated.

## HOBBIES

I have a keen interest in Socializing, Expand Business  
Circle & Traveling Sports: Swimming, Chess.

## EXTRA CURRICULUM ACTIVITIES

To Expand Social Circle, Worldwide Multinational Direct Sell Marketing Company Tiens (TIANSHI).  
Independent Business Distributor 5\* *International ID:88404857*

## TRAVELING COUNTRIES

Saudi Arabia, Malaysia, Pakistan & U.A.E.

## FAVORITE QUOTE:

Nothing Is Impossible As Long as you have strong faith on Allah.

**Thank you so much for your time and I hope you'll consider me to be a part of your work,  
I promise you will not be disappointed**