

PERSONAL PROFILE

Full Name : GODWIN ANEBI UJOR
Date of Birth : 15/may/1995
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Visa Status : Own Visa
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Gender : Male
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Position: SALES | CUSTOMER CARE

OBJECTIVES

To seek challenging career with a dynamic organization that offer the opportunities knowledge and abilities to explore and grow and enabling me to contribute positively towards the organization Profitability goals and objectives

WORKING EXPERIENCE

- 1. COMPANY** : EVA SOAP INDUSTRY NIGERIA.
POSITION : Sales Assistant
DURATION : 2 Years
- 2. COMPANY** : PERSIANS RRETAIL LIMITED (MAX STORE) NIGERIA
POSITION : Sales Representative
DURATION : 1 Year
- 3. COMPANY** : Q AND A SECURITYSERVICE LLC DUBAI
POSITION : Event Guard (2years)

DUTIES

- ❖ Present, promote and sell products/services using solid arguments to existing and prospective customers
- ❖ Excellent time management
- ❖ Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- ❖ Establish, develop and maintain positive business and customer relationships
- ❖ Expedite the resolution of customer problems and complaints to maximize satisfy
- ❖ Excellent selling, communication and negotiation skills

- ❖ Coordinate sales effort with team members and other departments
- ❖ Analyze the territory/market's potential, track sales and status reports
- ❖ Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- ❖ Keep abreast of best practices and promotional trends

EDUCATION

- ❖ Secondary school Certificate
- ❖ National Diploma
- ❖ Event Guard (Aman Security Training, Certificate)

LANGUAGE SKILLS

	SPEAKING
LANGUAGE	
English	Excellent

SKILLS

- ❖ Enthusiastic, flexible and capable of working on own initiative.
- ❖ An ability to work to deadlines whilst ensuring accuracy and efficiency.
- ❖ Capable of working in a manner conducive with the production of high quality data.
- ❖ Able to work fast and also accurately.
- ❖ Working individually as well as in a team.

DECLARATION

I hereby declare that the above information is true to the best of my knowledge and belief and nothing has been concealed or distorted

