



# SAMJITH P

## CUSTOMER CARE EXECUTIVE

I am seeking to work in sales and customer care to exhibit my skills contributing for the success of this organization.



samjithsajan0404@gmail.com



0582127141



DUBAI, UNITED ARAB  
EMIRATES

## SKILLS

Direct Marketing

Problem Sensitivity

Customer Relationship  
Management

Negotiation

Pitch Creation

Time management

## LANGUAGES

MALAYALAM

*Native or Bilingual Proficiency*

ENGLISH

*Professional Working Proficiency*

HINDI

*Professional Working Proficiency*

TAMIL

*Limited Working Proficiency*

## INTERESTS

READING BOOKS

TRAVELING

FOOTBALL

## EDUCATION

### FACULTY OF HUMANITIES - BA SOCIOLOGY UNIVERSITY OF CALICUT

04/2012 - 04/2015

KERALA,INDIA

## WORK EXPERIENCE

### SALES EXECUTIVE SHRI LAKSHMI STEEL SUPPLIERS

01/2021 - 07/2022

KOZHIKODE,INDIA

STEEL MANUFACTURING COMPANY, DEALER OF SAIL,RINL,JSPL,JINDAL PIPES.

#### Tasks

- Builds & maintains strong customer relationships by conducting daily field visits to facilitate collaboration and the achievement of desired business result and joint work..
- Approaches prospective customers, negotiate and close agreements in tenders for all company's products supplies..
- Seeks consistently new customers in order to help build the customer base and increase sales results..
- Handling Wayanad and Kozhikode districts and Achieve best employee of the month - February2021..
- Every month achieve 200MT - 300MT Business..

### CUSTOMER CARE EXECUTIVE FUTURE MARKETING

06/2017 - 12/2020

KOZHIKODE , INDIA

Future marketing is a firm undertaking casio product such as gshock,shween,youth series,calculators and clocks ,

#### Tasks

- To conduct needs analysis in order to explain features / benefits to do comparative selling, service recommendations and demonstrate products.
- To ensure product and service knowledge (including policies and processes) are up to date and understood.
- Develop and maintain relationships with industry/professional individuals and organizations.

## CERTIFICATES

### WAREHOUSE SUPERVISOR (QP NO ; LSC/Q2307)

Supervising warehouse staff and daily activities,

### PROFESSIONAL DIPLOMA IN SHIPPING AND LOGISTICS

Import and Export logistics operations

### PETROLEUM LOGISTICS

Offshore Logistics System to Support Exploration and Production. Cargo Operations in oil Tanker ships.

## PERSONAL PROJECTS

### LOGISTICS MANAGEMENT SERVICE (11/2019 - 12/2019)

- One month internship project under ISB(International Shipping Bureau)