

# Herman ZOHNEPOH

SHARJAH-UAE | ☎ 971581669437 | ✉ zohnepohherman@gmail.com

📍 **Nationality** : Cameroonian

📍 **Language** : English, French

📍 **Visa status**: Visit Visa



## SALESPERSON CV

### Objective

Hard-working, dedicated, and experienced salesperson with a positive outlook, friendly personality, and pleasant disposition seeks a career in sales with Trader Jack's Retailers. Physically-fit; can work long hours, quick learner and can articulate product specifications clearly, familiar with POS, and observes excellent customer service practices.

### Skills

- Ability to operate POS.
- Computer literate; knowledgeable in word processing, Excel spreadsheets.
- Fast-learner; can understand product descriptions and key selling points quickly.
- Perfect sales personality; friendly, patient, persuasive, pleasant disposition, with a positive attitude.
- Proactive; self-motivated attitude to help customers.
- Excellent communicator with great interpersonal skills.
- Work Experience

### Salesman; 2019 to February 2022

SPAR, DOUALA, CAMEROON

### Duties and Responsibilities

- Greets people who walk in the store; respectfully asks if they need assistance.
- Provides educated recommendations based on customer's needs and objectives.
- Assists customers in finalizing the purchase of the product; processes type of payment and make sure customer is given a receipt and exact change.
- Immediately attends to customer complaints and works to have it resolved in the fastest way possible,
- Keeps the store clean and orderly.
- Assists with month-end inventory; prepares necessary reports.
- Reviews par-stock level of shoes and other merchandise; sends a request for requisition, if needed.

### Salesman; 2017 to 2018

SANTA LUCIA

### Duties and Responsibilities

- Attended to all customers who enter store premises.

- Provided consultation and recommendation to customers regarding types of supplements and vitamins needed.
- Assisted customers who wanted to reserve supplements currently on stock or for incoming supplies via phone or in-person.
- Processed all special discounts given by the store.
- Attended to all requests for refunds, customer complaints, and other product-related issues.
- Assisted in the review and audit of store inventory.
- Endeavoured to keep the store clean and sanitary at all times.

## **Salesman; 2015 to 2017**

**BOULANGERIE MENU DOUALA,CAMEROON**

### **Duties and Responsibilities**

- Welcomed all customers who visited the store.
- Attended to all phone inquiries.
- Provided recommendations on the best devices and gave customers accurate updates on the latest innovations by various technology companies.
- Demonstrated how the various devices work; smartphones, laptops, Smart TVs, and other devices and gadgets.
- Assisted customers in processing payments and discounts.
- Attended to all customer complaints in a friendly, professional manner; prepared trouble-ticket if necessary and worked to resolve the issue as expediently as possible.

### **Education**

#### **Higher Institute of management**

HND and professional Bachelor degree

**ABCHS DOUALA,CAMEROON**

Advance level

### **Personal information**

- Status: Single
- Date of Birth: 04 June 1999
- Hobbies include basketball, rock-climbing, cooking.