

Ayman farouk Faiz Ahmed



Date of Birth

06/10/1985

Nationality

Egypt

Marital Status

Married

Phone

00971551980053

Address

Hamdan Street Abudhabi UAE

Skills

Listening	100%
Excellent Customer service	100%
Meeting sales goals	100%
selling to customer needs	100%
Product knowledge	100%
People skill	100%
Energy level	100%
Dependability	100%
General math skills	100%
Verbal communication	100%
Job knowledge	100%

Objective

Seeking a position as a Sales Associate where I may use my dedicated sales experience and outstanding communication skills to assist in achieving the company's sales objectives.

Strong persuasive skills together with high energy levels and an enthusiastic approach to customer service ensure the achievement of performance expectations and a positive shopping environment.

Experience

2022-2022

Argana restaurant

/ Purchasing Office /

- Research potential vendors
- Compare and evaluate offers from suppliers
- Negotiate contract terms of agreement and pricing
- Track orders and ensure timely delivery
- Review quality of purchased products
- Enter order details (e.g. vendors, quantities, prices) into internal databases

2013-2022

Mister Burger

/ Restaurant manager /

- Coordinate daily Front of the House and Back of the House restaurant operations
- Deliver superior service and maximize customer satisfaction
- Respond efficiently and accurately to customer complaints
- Regularly review product quality and research new vendors
- Organize and supervise shifts
- Appraise staff performance and provide feedback to improve productivity
- Estimate future needs for goods, kitchen utensils and cleaning products
- Ensure compliance with sanitation and safety regulations
- Manage restaurant's good image and suggest ways to improve it
- Control operational costs and identify measures to cut waste
- Create detailed reports on weekly, monthly and annual revenues and expenses
- Promote the brand in the local community through word-of-mouth and restaurant events
- Recommend ways to reach a broader audience (e.g. discounts and social media ads)
- Train new and current employees on proper customer service practices

Organizational skills	100%	2011-2013
Communication skills	100%	Apparel LLC _brand: Lives Dalma mall
Time management skills	100%	/ sales associate /
Interpersonal skills	100%	▪ Greet customers and make them feel comfortable
Team leadership skills	100%	▪ Interact with customers, offering assistance and responding to queries about products and purchases
Retail software skills	100%	▪ Provide recommendations according to customer needs or preferences
		▪ Locate merchandise for customers and place orders, where necessary
Numeracy	100%	▪ Introduce promotions and new products to customers
Languages	100%	▪ Operate cash register and handle cash payments and credit card processing
Language		
<ul style="list-style-type: none"> Arabic English 		
Interests		
<ul style="list-style-type: none"> Community Service Exercise an health care Individual or team sports Football Cooking 		
		2009-2010
		Hilton Pyramid Egypt
		/ Supervise Of Monitoring CCTV cameras /
		▪ Monitor and operate the CCTV cameras and associated equipment in the CCTV control room prepare bank deposits.
		▪ Provide recorded media to authorized personnel.
		▪ Maintain accurate records of data recording and events, using incident .
		▪ Reporting software.
Education		
		▪ Have a car driving license
		▪ Hold a motorcycle driving license
		▪ Industrial secondary school diploma
		▪ National security institute
		▪ ICDL (international computer driving license)
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