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CAREER OBJECTIVE

Self driven with strong strategic commercial mindset, willingness to learn and a flare for forming meaningful relationships. With knowledge in driving businesses, representing brands by communicating its values and philosophies through activities and interactions with customer's .support in store customer experience attending to customer needs, using clientele techniques, omi-channel approach and building a one-on one relationship and drive loyalty. Maintaining all operating standards as per the brands guidelines and sop's achieving collective sales targets and ensure all policies are followed and maintained

SKILLS AND COMPETENCIE

- A friendly and professional voice tone and approach
- To a range can handle multiple tasks simultaneously
- Passion for retail and Flexible
- Skill to handle different people.
- Capacity to understand customers' need.
- Excellent communication skills, self-reliant, friendly and patient
- Team player with good interpersonal competences and empathetic
- Excellent communicator with ability to develop strong networks
- Able to adapt approach individually to respective client
- Result-oriented and driven
- Strong selling skills
- High emotional intelligence and general education
- Perfect understanding of client satisfaction and luxury experience and strong sense for etiquette and human behavior.

Education

- ✓ High School Certificate
- ✓ Diploma in computer technology and Microsoft applications

OVERALL PROFESSIONAL EXPERIENCE - 3 YEARS

- ✓ **Sales promoter -Adidas(2021 to 2022)**
- ✓ **Sales associate - Zara(03/2020-10/2021)**
- ✓ **Mercedes AMG city walk DUBAI,UAE. (2020 to 2021)**

Responsibilities:

- Attracting new customers and improving profits, assisting with product launches and events, improving knowledge of the product range, answering questions, and addressing customer concerns.
- welcoming customers, maintaining floor appearance, directing customers to goods and operating cash registers. They ensure that their company makes more sales and gets customers products suited to their needs.
- Hosting clients with the ability to provide personalized customer experience
- Acknowledge selling products as main task and exceeds turnover targets set by the Boutique Manager
- Identify and/or create sales opportunities inside and outside boutique environment
- Find ever new and creative means to exceed client's expectations
- Establish strong personal relationships with clients from different backgrounds and understands and supports the concept of Customer Relationship Management (CRM) and engages in increasing and maintaining the client database by applying respective guidelines
- Engage in CRM-activities such as prospect follow-up on a daily basis
- Deliver outstanding client service and treatment to make a clear difference vs. competition

REFERENCES AVAILABLE UPON REQUEST