



JEZA ALONZO PERNITO

Al Futtaim Building Residences
Al Qusais 1, Dubai, United Arab Emirates

Contact: +971 50 693 2726

Email ID: pernitajeza@gmail.com

Experience: 4 years

Notice Period: Immediate

Visa Status: Husband Visa

CAREER INTERESTS

- Sales Promoter
- Collection Officer
- Purchaser

PERSONAL PROFILE

- Nationality : Philippines
- Status : Married

LANGUAGE PROFICIENCY

- English : Fluent
- Tagalog : Fluent

SKILLS

- Excellent Communication Skills.
- Outstanding People Skills.
- Exceptional Organizational Skills.
- Best in Promoting Brands and Sales.
- Very Strong Customer Service Skills.
- Excellent listening negotiations and presentation skills.
- Fast Typing Skills.
- Advanced MS Office - Excel, Word, Outlook, PowerPoint

OBJECTIVE

I am dedicated to creating product awareness and fostering a positive brand presence through impactful marketing, emphasizing consumer engagement.

As a committed and confident professional with outstanding people skills, I am focused on optimizing commercial value for the company.

ACADEMIC BACKGROUND

Business Administration Major in Financial Management (S.Y. 2010 – 2014)

PROFESSIONAL PROFILE

- 2 years of experience as a sales promoter.
- 2 years of experience as a purchaser.
- Clear and effective verbal and written communication.
- Proficient in conveying ideas to diverse audiences.
- Have good interpersonal communication skills.
- Highly organized and dedicated, with a positive attitude.
- Fast Learner and very efficient in any type of office work.
- Thrive on working in a challenging environment.
- Good analytical thinking skills
- Ability to work individual and in group.

JOB EXPERIENCES

DESIGNATION: **PROMOTER**

COMPANY: **DUBAI DUTY FREE (EXTERNAL PROMOTOR) – JOHNY WALKER XORDINAIRE**

LOCATION: **DUBAI, UNITED ARAB EMIRATES**

DURATION: **OCTOBER 2023 – FEBRUARY 2024**

DUTIES AND RESPONSIBILITIES

- Greet customers upon their arrival.
- Perform direct marketing and sales activities to generate sales.
- Present to customer the latest promoted product issued.
- Responsible for the proper display of the products in the selling area. Ensure proper presentation of products on shelves, implement shop merchandising, layout, and customer traffic flow to maximize sales, customer satisfaction, appearance, image, and ergonomics for customers. Replenish stock as needed.
- Inform customers of prices and special offers.
- Understand the principles of marketing and sales including product offer development, features, benefits.
- Monitor and report on activities and provide relevant management information.
- Provide product information and answer to customers' enquiries.
- Track daily sales record and feedback on customers' feedback/issue.
- Ensure area is tidy and neat to uphold brand and product image.

DESIGNATION: **SALES PROMOTER**

COMPANY: **AFRICAN EASTERN, YAKULT, ALPRO, AL AIN WATER, SAMBAZON, THRIVES, DOWNY, FAIRY, HONOR PHONE, DURACELL, NOON**

LOCATION: **DUBAI, UNITED ARAB EMIRATES**

DURATION: **OCTOBER 2022 – AUGUST 2023**

DECEMBER 2018 – AUGUST 2019

COMPANY: **TIGER CONTRACTING CO. LLC (REAL ESTATE BUSINESS SECTOR)**

DESIGNATION: **COLLECTION OFFICER**

LOCATION: **AL TAAWUN, SHARJAH, UAE**

DURATION: **MARCH 2016 – AUGUST 2016**

COMPANY: **PAGES HOLDINGS, INC.**

DESIGNATION: **PURCHASER**

LOCATION: **BANILAD, CEBU CITY, CEBU, PHILIPPINES**

DURATION: **MAY 2014 – FEBRUARY 2016**