



Deon Christen Veigas

Customer Success and Data Analytics Associate

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PROFESSIONAL SUMMARY

Customer Engineer with a proven track record in driving business growth through strategic partnerships and data-driven insights. Possessing a strong blend of technical expertise in cloud technologies, data analytics, and AI, coupled with exceptional communication and relationship management skills. Adept at leveraging data to optimize business processes and deliver impactful solutions.

EXPERIENCE

• August 2023 - March 2024

Customer Engineer

Niveus Solutions / India, Mangalore

- **Client Relationship Management:** Cultivate and nurture deep client relationships by providing exceptional service, understanding their needs, and ensuring seamless communication throughout the sales and delivery process.
- **Deal Closure Acceleration:** Collaborate closely with sales and delivery teams to drive deal closure by identifying opportunities, overcoming challenges, and delivering compelling business solutions.
- **Data-Driven Decision Making:** Harness the power of advanced data analytics tools (Looker, Looker Studio, Power BI, Tableau) and AI technologies (AutoML, DocAI, GenAI) to extract actionable insights. Optimize sales, shipping, logistics, and other corporate functions through data-driven recommendations.
- **Data Governance and Security:** Safeguard sensitive information by maintaining data integrity, accessibility, and compliance with strict privacy regulations (e.g., DLP API for data masking.)

• August 2022 - September 2022

Zephyr Technologies

Intern / India, mangalore

- Worked as an intern on a project developing a smart system that uses KNN and regression analysis techniques to identify credit card fraud. learned how to organize data, predict patterns, and tidy up untidy datasets.
- Gained practical experience with Python model training, validation, and testing. helped lay the groundwork for more advanced fraud detection techniques.

EDUCATION

• 2019 - 2023

Bachelor of Engineering (BE)

St Joseph Engineering College / India, Mangalore

- Stream : Computer Science
- Secured CGPA: 7.5 out of 10.0

SKILLS

SQL Skillful	Business Intelligence Expert	Tableau Beginner	Data Visualization Experienced
Data Warehousing Skillful	Database Design & Development Skillful	Statistical Analysis Experienced	Google Cloud Platform Experienced
Looker Expert	Bigquery Experienced	Looker Studio Expert	AWS Beginner
Document AI Experienced	Vertex AI Skillful	HTML Skillful	CSS Skillful
Python Skillful	Business Communication Experienced	SOW/Poc's Experienced	PowerBI Experienced
Problem-Solving Experienced	Decision Making Expert	Negotiation Experienced	Collaboration Expert
Microsoft Office Expert	Advanced Excel Experienced	Power Query Experienced	

COURSES

• 2023

Cloud skill boost

Google Cloud

• 2024

Build a chatbot to analyze PDF files using LLM

Cognitiveclass.ai

LANGUAGES

- English
- Hindi
- Kannada
- Konkanni

LINKS

• 2023 - 2024

Blogs And Course Badges

1. [Data Studio vs Power-BI Comparison](#)
2. [Importance of Business Intelligence and advanced analytics](#)
3. [Cloud Skill Boost](#)

VISA STATUS

• May 2024 - September 2024

Visit Visa - 60 days (Starting from July 8, 2024)