

HAITHAM MOSAD ELBELKASY

Senior Sales Associate – Sales Consultant

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EMPLOYMENT DETAILS

SEDAR GLOBAL, DUBAI

11 OCT 2020 to 13 APR 2022

Job Title: Sales Consultant

Showroom: DFC Mall

Responsibility:

- Welcoming and helping Clients need on sales floor.
 - Take in-home appointments and build a quick report with customers.
 - Able to visualize design solutions and how they will work within a customer's space.
 - Take field measurements for pricing purposes be self-accountable in meeting and exceeding defined sales goals.
 - Maintain good relationships with all stores within given territory.
 - Partner with operations support and our preferred installers to ensure order are installed in timely manner.
 - Follow-up with existing customers and resolve any customer services issues.
 - Maintain our consistent high level of customer satisfaction.
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LANDMARK GROUP, ABU DHABI

08 FEB 2017 to 05 JUN 2020

Job Title: Senior Sales Associate

Store: Splash – Marina Mall

Responsibility:

- Greeting customers, responding to questions, improving engagement with merchandise and providing outstanding customer service.
- Operating cash registers, managing financial transactions, and balancing drawers.
- Achieving established goals.
- Directing customers to merchandise within the store.
- Increasing in store sales.
- Superior product knowledge.
- Maintaining an orderly appearance throughout the sales floor.
- Introducing promotions and opportunities to customers.
- Cross-selling products to increase purchase amounts.

JOLLIE VELLE MARITIM, EGYPT

10 Aug 2012 to 25 Mar 2016

Job Title: Cashier

Casino Royal -Sharm El-Sheikh

Responsibility:

- Welcoming customers, answering their questions, helping them locate items, and providing advice or recommendations.
- Operating scanners, scales, cash registers, and other electronics.
- Balancing the cash register and generating reports for credit and debit sales.
- Accepting payments, ensuring all prices and quantities are accurate and providing a receipt to every customer.
- Processing refunds and exchanges, resolving complaints.
- Bagging or wrapping purchases to ensure safe transport.
- Maintaining a clean workspace.

ACADEMIC BACKGROUND

Graduation: Bachelor of Physical Education

Year completed: 2011 Kafr El Sheikh University - Egypt.

PERSONAL SKILLS

- Excellent communication and interpersonal skills.
- Effective influencing and negotiation skills.
- Strong customer focus.
- Flexibility and adapts to change quickly and effectively. Commercial awareness.
- Strong time-management skills Good Communication and Leadership skills
- attention to detail.
- Very Strong presentation skills.

LANGUAGE

Arabic: Native

English: Very Good

COMPUTER SKILL

- Software M.S Office (Excel – word)

PERSONAL DETAILS

Birthday: 01st Aug 1990

Nationality: Egyptian

Marital Status: Single

Visa: employment visa

Passport No: A14455016 \ **Date of Expiry :** 05.03.2025

Reference as Per Request

Haitham