

# SALAH ELDEN

## ESAM



### ABOUT:

Date of Birth: 01/Apr/1992

Nationality: Egyptian

### Contact:

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### Languages:

- Arabic.
- English.

### Education:

- Bachelor's Degree in social work From Delta University of Science and Technology 2013.

### License & Certification:

- Valid UAE & Egyptian Driver License.

### References:

- Available on Request.

### Summary:

- Real estate professional with expertise in sales, marketing and contracts. Sales agent acutely focused on customer service promptly develops vital relationships needed to operate as effective Estate Agent.
- Safety-conscious Security Guard with excellent communication skills and eye for detail. Physically dexterous with the ability to monitor premises through advanced security cameras.
- Greeting & welcoming all potential and existing customers to the store.
- Matching the customer's needs to the right product.
- Willing to approach customers and able to close a sale.
- Working as part of the sales team providing excellent customer service.
- Having team meeting and sharing best practice ideas with colleagues and Adherence to all Company policies and procedures to have Maintaining very high merchandising standards.

### Skill Highlights:

- |                        |                        |
|------------------------|------------------------|
| • Leadership Skills    | • Customer service     |
| • Self-Motivated       | • Attention to detail. |
| • Team Player          | • Safety and security  |
| • Time Management      | • Exceeds sales goals. |
| • Communication skills | • Honest and ethical   |

### Experience:

**- RTA, Passengers Transport Activities Inspector, Sep2021 to Mar 2022, Dubai, UAE**

- Constantly monitoring the public during a specific event such as sporting events or parties, in order to prevent and respond to accidents quickly.
- Monitoring the behavior of the authority's employees and drivers in following the laws.

**Citadines Metro Central Hotel, Receptionist and security Apr 2019 to Sep 2021, Dubai, UAE**

- Greeted guests and responded to guest inquiries, requests, and issues in a timely, personable, and efficient manner to resolve guest concerns.
- Informed customers about payment methods and verified credit card data.
- Informed violators of applicable rules and removed unauthorized.
- individuals from premises, Activated alarms and alerted fire, medical or law enforcement personnel for different types of incidents.

**Sales / Marketing-Dec2015toAug2018**

**Islam Bhagat CO for Electronics and CCTV Systems, Elmansora, Egypt**

- Great experience in the field of electronics and CCTV.
- Exceeded sales goals and improved profitability by developing sales strategies and business plans according to market trends.
- Listened to customer needs and desires to identify and recommend optimal products.
- Monitored sales team performance and provided effective training to help reach sales targets.

**Real Estate Sales Agent-May2014tpOct2015**

**Emaar Misr CO, Alexandria, Egypt**

- Showed residential properties and explained features, value and benefits of available homes.
- Answered phone calls and emails from potential and existing customers.
- Generated lists of properties compatible with buyers' needs and financial resources.
- Verified completion of legal formalities prior to closing dates.