

Asfand Yar Wali

Business Management Expert



A results driven, committed and articulate Business Manager with excellent communication skills and a high level of customer commitment. Multi-skilled with the ability to plan & manage territory whilst and maintaining & developing existing and new customers through ethical sales methods and consistent high customer service. Possessing a good team spirit, deadline orientated and having the ability to succeed in a demanding sales environment. Now looking forward to a making a significant contribution in a ambitious and exciting company that offers a genuine opportunity for progression.

✉ ayw.asfand@gmail.com

📍 Road#813, Block#208, Muharraq City , Bahrain

📱 facebook.com/asfi.ayw

📞 +973 33207405 / +92 3186836334

🌐 linkedin.com/in/asfand-yar-59674a158

📷 instagram.com/asfandyar_ay

WORK EXPERIENCE

Brand Ambassador Lime Concepts

06/2018 - 03/2021

Bahrain City Center, Seef Area,
Manama, Bahrain

Lime Concepts is a company based in Dubai that is an exclusive Manufacturer for Hyphen and distributor for Adam elements, and multiple Brands & Products. Worked as a Brand Ambassador to help grow their brand recognition in VRIGIN MEGASTORE BAHRAIN.

Achievements/Tasks

- Working as part of the sales team to develop both new and existing markets.
- Identifying and then researching potential leads and opportunities.
- Collecting all the information required to create a request for an estimate.
- Writing accurate & informative sales reports and documentation.
- Evaluating competitor activity and developing appropriate responses.
- Liaising with customers & the dealer network to answer and resolve their queries.
- Involved in developing sales & pricing strategies.
- Involved In RTV & Stock Inventory Related Tasks.
- Have a professional style of communication & ability to build rapport with prospective customers.
- Maintaining high levels of product and customer knowledge and participating in training programmes as appropriate.

Contact: Abdul Wahab, Line Manager - Abdul@Limeconcepts.ae

LANGUAGES

English
Full Professional Proficiency

Arabic
Professional Working Proficiency

SKILLS



WORK EXPERIENCE

Line Manager

A.A Rent A Car

03/2017 - 04/2018

Salmabad, Bahrain

A.A Rent a car has a reputation for excellence and value across the Kingdom Of Bahrain. The Reputed Company rents Cars & Vans to the potential Clients over all Bahrain.

Achievements/Tasks

- Explaining Rental vehicle features, controls, accessories and benefits to customers.
- Conducting daily and weekly sales meetings with showroom sales staff.
- Determining individual and team sales goals.
- Arranging for vehicles to be delivered to customers on time.
- Developing and coordinating best practice for the most efficient and effective sales and customer service approach to staff and drivers.
- Understanding of all applicable laws governing the rent of a vehicle.
- Developing, implementing and maintaining a business plan for the Organization.
- Managing the daily activities of the vehicles Rented to the potential customers.
- Enforcing the companies policies, principles, and procedures.
- Identifying then addressing team training and development needs.

Contact: Ali Hussain - +973 39000199

EDUCATION

Higher Secondary Certificate

SRE Majeed College

05/2011 - 04/2013

Stadium Road, Karachi, Pakistan

Courses

- Pre - Engineering

BSc - Business Informatics

Institution/Place of Education

09/2017 - 06/2021

Salmabad, Bahrain

Courses & GPA

- 3.45 CGPA
- Business
- Marketing
- Accounts
- PHP
- IT
- Management
- Finance
- Java
- Economics

FREELANCING & PART-TIME EXPERIENCES

Gallure (03/2012 - 06/2017)

Promoted Many events like Nestle , Mystery Shopper for Zain , Viva MNP , Indian Property show 2014

BIC - Bahrain International Circuit

Responsible for VIP delegates, F1 Drivers.

Ministry Of Tourism

Team Leader for multiple Ushers.

TECHNICAL SKILLS

Advertising

Amazon Account Management

Amazon FBA Wholesale

Audience Targeting

Branding

Email Marketing

Ms Office

Social Media Marketing

WordPress Optimization

INTERESTS

 Cars Modification

 Books

 Music

 Football

PERSONAL INFORMATION

Date of Birth

27th May 1993

Driving License

Valid Driving License

Gender

Male

Marital Status

Engaged

Nationality

Pakistani

Religion

Islam