



MOHAMMED ATEEF

PERSONAL PROFILE

- Passionate and enthusiastic.
- A degree holder with major in Mechanical Engineering and Diploma in Airport Management.
- Visit Visa(long term) .
- Ready to join immediately.
- Can able to work with multinational culture.

PROFESSIONAL SKILLS

- Advanced Computer skills in MS OFFICE,CAD,ERP.
- Advance Machinery skills in filling,packaging,labelling,weighing system and equipments.
- Work well in a team.
- Excellent communication skills.
- Managerial skills.
- Strong client and customer relations.

CERTIFICATES/ACHIEVEMENTS

- Successfully completed inplant training in engineering / production department at Dison tec llc.
- In Plant Training in Engineering Department" at Weir Power and Industrial, Hubli, India.
- Participated in Discriptive thinking and innovation value added coarse organised by Trove school of buisness, Dubai.
- Actively taken part as speaker in AIM Startup,wtc, Dubai.
- Professional certified Computer Aided Machine Design from Skymount Educadd, Hubli, India.

ADDITIONAL INFORMATION

- DOB: 16/JUN/1996
- Nationality: Indian
- Languages: Hindi, English, Urdu, Arabic (Beginner)
- **Holding a Valid UAE driving license**

CONTACT DETAILS

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ADDRESS: Umm Al Tarafa,Sharjah, U.A.E

EDUCATIONAL QUALIFICATION

Diploma in Airport Management and Hospitality

Visvesvaraya Aviation Training Institute-Dubai, U.A.E
2019

Bachelor in Mechanical Engineering

Visvesvaraya Technological University-karnataka, India
2014 – 2018

WORK EXPERIENCE

PHOENIX GROUP OF COMPANIES (Dison tec llc)-sharjah,U.A.E

Technical Engineer cum Sales

Sept/2019- June/2021

- Test and evaluate manufactured machines
- Prepare and deliver technical presentations explaining products or services to customers
- Responds to complaints evaluates and resolves problems of the customer
- Assembling and installing the machine parts
- Prepare product reports,quotations,invoice and other documentation
- Collaborate with sales and technical teams to understand and sort-out customer requirements
- Secure and renew orders and arrange delivery

HILTON SHARJAH (signature classic)-sharjah,U.A.E

Sales Executive

June/2019-sept/2019

- Prepare and deliver appropriate presentations on products and services
- Conducting market research to identify selling possibilities and evaluate customer needs
- Aiming to achieve monthly or annual targets
- Setting up meetings with potential clients and manipulate and alter the customer needs
- Negotiate/close deals and handle complaints or objections

J.K TRACTORS- Karnataka, India

Technical co-ordinator cum Sales

July/2017–August/2018

- Overcome practical performance & functional issues
- Introduce the new products and services to potential customers
- Maintain the integrity and quality of product
- Provide ongoing guest relations
- Actively seeking out new sales opportunities through cold calling, networking and social media
- Effectively supported technical and sales teams on daily basis
- Maintaining the Sales and inventory report