



HAZEM ADEL HASSAN ALI MOHAMED

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Objectives

A challenging position in a leading organization to effectively utilize my educational qualifications, competencies and skills and to pursue challenging career path

Experience

Property Consultant, May-2021-Present, Semac Property- DUBAI -UAE.

- Develops themselves and team through ongoing coaching, training, and development of others in products, services, and customer relations.
- Builds and promotes through action and words a culture of excellence in continuous improvements, high expectations, high performance and high standards.
- Actively mentors and develops customer service personnel to support culture and deliver over all business results.
- Executes plans & strategies including relationship development, and communications with clients.
- Coordinates planning and preparation of materials and reporting to the Manager another functions.
- Participates in the development of sales plans.
- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms
- Determine clients' needs and financial stabilities to propose solutions that suit them
- Intermediate negotiation processes, consulting on market conditions, prices, legal requirements and related matters, ensuring affair and homesteading
- Perform comparative market analysis to estimate properties value
- Display and marketer appropriations Sable byers
- Prepare necessary paperwork (contracts, leases, deeds, closing statements etc.)
- Manage property exchanges
- Maintain and update listings of available properties
- Promote sales through advertisements, open houses and listing services

LANGUAGES

Arabic: Fluently

English: Fluently

Skills

Have a good command over Microsoft Products (Excel, PowerPoint, Word)

Have a good command over Windows Installation, Trouble shooting and Interknitted.

Good proficiency in communication.

Ability to learn new thin quickly.

Punctual and prompt in work habits.

Strong organizational skills.

Education

Bachelor of commerce- Alexandria university 2021

Personal Detail

- **FATHER:** Adel Hassan Ali
- **GENDER:** Male
- **DATEOFBIRTH:** 01-02-1998
- **RELIGION:** Islam
- **NATIONALITY:** Egypt
- **PASSPORT NO:** A29263624