



AHMED HASSAN

SENIOR SALES EXECUTIVE

PROFILE

executive experienced in all aspects of buying , selling , negotiation and customer service

EXPERIENCE

2019 - Present

We cash any car (dubizzle company)

senior car buyer, dubai
negotiate with the customers and convince them of the prices and give them an excellent service.

- Inspect the vehicle - (engine - transmission - structure -paint jobs and everything in the vehicle) and ensures timely processing of all purchases.
- deliver a premium customer experience by responding to customer inquiries in a prompt, professional, accurate and courteous manner.

2017 - 2019

Autozel Auction organizing LLC

sales manager, dubai
Buy cars from the customers Face to face, negotiate and convince them of the prices and give them an excellent service.

- inspect the car very well to evaluate the car depends on the condition
- deliver a premium customer experience by responding to customer inquiries in a prompt, professional, accurate and courteous manner.

2015 - 2017

Abu Dhabi Motors for used cars

sales manager, Dubai
Meeting and greeting the customer in a professional manner and build a business relation through asking them qualifying question to know what exactly they need and guide them to the product which will fit all requirements ,then help them in the financial part to close the deal.

CONTACT

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- 🏠 AJMAN , united arab emirates
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- 👤 Ahmed Adel Daader

SKILLS

Skill group

- Negotiation ●●●●●●
- Buying and selling cars ●●●●●●
- customer service ●●●●●●
- Work under pressure ●●●●●●
- computer skills ●●●●●●
- communication skills ●●●●●●

Skill group

- Leader ship ●●●●●●
- Revenue and profit maximization ●●●●●●
- Excellent listening skills ●●●●●●
- good communication skills ●●●●●●

LANGUAGE

Skill group

- Arabic ●●●●●●
- English ●●●●●●

PERSONAL INFORMATION

Name

Ahmed Adel Moussa Hassan

Birthdate

11/05/1984

Gender

Male

Residence

United Arab emirates

Nationality

Egyptian

Marital status

Married

Visa status

Employment visa

Driving License

UAE and Egypt

REFEREES

Suchit Makhecha, Head of purchase at we cash any car
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Maninder Singh, Team leader at we cash any car
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Ahmed Abu Elkhair

, sales director at Autozel auction organizing
0588322921
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Musab Merden

, branch manager at abudhabi motors
05573800118
musabmerden@hotmail.com

2011 - 2014

INK PRODUCTS COMPANY

sales executive, Cairo Egypt
Experience in sales and procurement management. •sales forecasting, market trend evaluation and segment strategies. •Researched clients' business issues and goals to offer appropriate solutions. •Examined marketing material with the consumer perspective in mind to increase sales and expand key client base. •Developed comparison tables of products and services by researching product pricing, ratings and performance. •Created alternative business plans to improve customer relationships

2009 - 2010

SABRAH MARITIME COMPANY

2nd MATE , SYRIAN, SYRIAN

* In charge of :--
lifesaving appliances
- firefighting equipment
- navigation charting
- navigation equipment
- medical supplies, publications.

2008 - 2009

AJMAN SHIPPING COMPANY

2nd MATE , AJMAN UAE

* In charge of :--
lifesaving appliances
- firefighting equipment
- navigation charting
- navigation equipment
- medical supplies, publications.

EDUCATION

2003 - 2007

MARITIME TRANSPORT NAVIGATION DEPARTMENT

Arab academy for science and technology and maritime transport , ALEXANDRIA EGYPT
- Medical first aids
- Advanced fire prevention and fire fighting
. Personal safety and social responsibilities.
-Prevention and combating of marine Pollution
. - Marine radar and automatic radar plotting aids
. - Advanced fire prevention and fire fighting.
- proficiency in survival craft and rescue boat
, - communications.
- Personal survival technique and search and rescue.