



# MOHD. ZAID ALI KHAN

**Sales Executive**

## PROFILE

- To join a dynamic Organization, work towards its Mission, Vision, and Values.
- A highly Motivated, Confident individual with Good Communication Skills, looking to enhance and develop skills for further growth.

## CAREER

Dec 2021 **Ali 4 Solutions FZE** **Sales Executive**  
To  
Till Date Ali 4 Solutions FZE established in 2017 at Ajman Free Zone. Aiming to provide a range of IT Solutions and Consultancy Services to SME. Providing SMM Services for Various Clients in F&B, Clinics and Sports Clubs.

### Job Responsibilities

- Doing research on Google Maps and GS2
- Cold Calling and Follow-up on Potential Leads
- Visiting Leads (Sharjah, Ajman, Abu Dhabi, and Dubai)
- Presenting products and Services
  - ✓ Digital Media
  - ✓ Websites
  - ✓ SharePoint & Office 365
- Converting Queries are Requirements into Sales
- Follow up with Potential Clients
- Maintaining accurate records
- Negotiating contracts and packages
- Achieving monthly targets

## ACADEMIC

**Bachelor of Computer Science (Engineering)** **Jan 2022 – Till Date**  
Pursuing,  
**Al Ghurair University,**  
Dubai, UAE

**Intermediate (12<sup>th</sup> Standard)** **2019-2021**  
Shadan Junior College,  
Telangana State Board of Intermediate Edu.  
Hyderabad, Telangana, INDIA.

**Secondary School Certificate (SSC),** **2018- 2019**  
Telangana Open School Society (TOSS),  
Hyderabad, Telangana, INDIA.

## Visa & Status

**On Visit Visa**  
**\*\*\* Available Immediately \*\*\***

## CONTACT

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## Social Media Tools

- Facebook
- Instagram
- TikTok
- YouTube
- SnapChat
- LinkedIn

## Software Skills

- Canva
- Adobe Photoshop
- Wondershare Filmora X
- Photography and Editing

## Hobbies

- Football
- Running
- Cycling
- Photography.