



MOHD. ZAID ALI KHAN

Sales Executive

PROFILE

- To join a dynamic Organization, work towards its Mission, Vision, and Values.
- A highly Motivated, Confident individual with Good Communication Skills, looking to enhance and develop skills for further growth.

CAREER

Dec 2021 **Ali 4 Solutions FZE** **Sales Executive**
To
Till Date Ali 4 Solutions FZE established in 2017 at Ajman Free Zone. Aiming to provide a range of IT Solutions and Consultancy Services to SME. Providing SMM Services for Various Clients in F&B, Clinics and Sports Clubs.

Job Responsibilities

- Doing research on Google Maps and GS2
- Cold Calling and Follow-up on Potential Leads
- Visiting Leads (Sharjah, Ajman, Abu Dhabi, and Dubai)
- Presenting products and Services
 - ✓ Digital Media
 - ✓ Websites
 - ✓ SharePoint & Office 365
- Converting Queries are Requirements into Sales
- Follow up with Potential Clients
- Maintaining accurate records
- Negotiating contracts and packages
- Achieving monthly targets

ACADEMIC

Bachelor of Computer Science (Engineering) **Jan 2022 – Till Date**
Pursuing,
Al Ghurair University,
Dubai, UAE

Intermediate (12th Standard) **2019-2021**
Shadan Junior College,
Telangana State Board of Intermediate Edu.
Hyderabad, Telangana, INDIA.

Secondary School Certificate (SSC), **2018- 2019**
Telangana Open School Society (TOSS),
Hyderabad, Telangana, INDIA.

Visa & Status

On Visit Visa
*** Available Immediately ***

CONTACT

Address
Sharjah, UAE

Phone
+971 50 663 0940

Email
mzaidx07@gmail.com

Social Media Tools

- Facebook
- Instagram
- TikTok
- YouTube
- SnapChat
- LinkedIn

Software Skills

- Canva
- Adobe Photoshop
- Wondershare Filmora X
- Photography and Editing

Hobbies

- Football
- Running
- Cycling
- Photography.