


## **KIM M. MENDOZA**

### **SALES PROMOTER**

@ [Kim08231990@gmail.com](mailto:Kim08231990@gmail.com)

] (+971) 50 928 6180

 Al Samreyah Dubai  
Al Barsha, UAE

Dear Sir / Maam,

I would like to show my eagerness to apply for the cashier/sales position, with my strong calculative skills, attentive to all types of instructions and customer service skills; I can be the ideal retail cashier/sales for the store.

I have been in the field for Four (4) years, I have proven my ability in dealing irate customers and handling customers payments during rush hours.

I bring a sense of commitment, dedication, and professionalism in every aspect of my work. Please find attached curriculum vitae and contact me at (+971) 50 928 9180 to schedule an interview at your convenience to discuss my qualifications for the position.

Thank you so much,

**Kim M. Mendoza**  
**Applicant**



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### OBJECTIVE:

To handle a position where I can utilize my full potential in providing an excellent customer service satisfaction for the advancement of the company.

### SKILLS:

- Ability to handle cash
- Can speak effectively to customers and colleagues
- Read and comprehend supervisor instructions
- Immediately solve of practical problems at work and customer product complain

### PERSONAL DETAILS:

Age : 31 y/o  
Gender : Female  
Nationality : Filipino  
Status : Single

### SUMMARY OF QUALIFICATIONS:

- Four (4) years and one (1) months of being sales staff
- Three (3) Years and Four (4) Months of being cashier
- Knowledge about basic Computer

### WORK EXPERIENCE:

#### Loreal & Garnier Sales Promoter – 20 Nov 2021 - 30 Dec 2021

Carrefour, IBN Batuta

- Promote and sell products in using solid arguments to the prospective customers. Meeting the target daily sales

#### Braun Sales Promoter – 9<sup>th</sup> Aug 2021 - 14 Nov 2021

Carrefour, Mall of the Emirates

- Present, promote and sell products/services using solid arguments to existing and prospective customers. Meeting the target daily sales
- Promoter of the month (September 2021)

#### Sales Lady - Feb 2021 - May 2021

Baby Love Company (Part time) - Global Village

- Present, promote and sell products/services using solid arguments to existing and prospective customers.
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.
- Establish, develop and maintain positive business and customer relationships.

#### Cashier - Aug 2017 - Jan 2021

Lulu Hypermarket – Festival Plaza - Jebel Ali – Dubai, UAE

- Welcoming customers, answering their questions.
- Helping them locate items and providing advice or recommendations.
- Accepting payments, ensuring all prices and quantities are accurate and proving a receipt to every customer.

#### Sales Staff - Aug 2012 - Aug 2014

Magic Village Co. - Doha, Qatar

- Greet the customer when they arrive at the store and inquire into them specific purpose for visiting.
- Direct or lead customer to the aisle of shelves that hosts the choice of product
- Lead customers through the purchasing process by ensuring that them products are properly scanned and bagged as instructed.
- Helping the customer find the right size of cloths they are searching.

#### Sales Staff - June 2009 - July 2011

Maria Gonzales Store - Pampanga, Philippines

- Assisting the costumers to find the products that they are looking.
- Advising the customers to decide what to purchase
- Stocking shelves with merchandise and answering all costumers' inquiries
- Reporting discrepancies and problems to supervisor
- Checking the self-life or expiration date of the product

### WARD/RECOGNITIONS/TRAININGS:

- Lulu Hypermarket Top seller of the month (June 2020 -August 2020)
- Lulu Hypermarket Employee of the month (July 2020 )  
Certification for Sharjah Food Safety Program
- Certification for Amazon customer service associate

### EDUCATION:

Guillermo D. Mendoza Secondary - 2005 – 2009

Guagua Elementary School Primary - 1999 – 2005

I hereby certify the above information are true and correct to the best of my knowledge.

Kim M. Mendoza  
Applicant