



Amjad Mkayed

Sales | Key account management | Events

Profile

Experienced sales & marketing executive with a demonstrated history of exceeding the sales target. Skilled in executive support, event planning, sales, account handling, customer satisfaction, and English & Arabic languages communication skills.

Looking for a challenging career opportunity.

Experience

● Sales Executive

Zone Parking Solutions - UAE | Sept. 2018 - June 2019 (10 months)

Car park services & equipment. Worked in: sales, marketing, exhibitions, media design, content writing, presentations. Contract issuing, translating, and renewing. Site visits & surveying. Quotations, proposals, and tenders preparation & submission. Abu Dhabi, Dubai, Sharjah, and Ajman.

● Key Account Representative / Sales Executive

SERGAS Group - Abu Dhabi | March 2017 - May 2018 (1 year 3 months)

Gas services. Worked in: Sales, marketing, exhibitions, media design, content writing, presentations. Contract issuing, translating, and renewing. Initial site visits. Quotations, proposals, and tenders preparation & submission.

● Sales Executive

IDdesign Franchise - Abu Dhabi | Sept. 2015 - Oct. 2016 (1 year 2 months)

Furniture franchise. Worked in: Sales, retail, cashiering, marketing, interior design, quotations & proposals preparation & submission. Stock checking, items quality check, delivery coordination, handling cash, verifying receipts, warranty claims, and after sales support.

● Junior manager

Lotus Holistic Centre - Abu Dhabi | Sept. 2014 - May 2015 (9 months)

- Worked in: customer service, business administration, conference organising, record keeping, appointment scheduling, accounts, maintaining inventory, marketing, overseeing and training staff, scheduling patients and visitors, bookkeeping, calling patients, handling billing, answering and routing calls.

● Promoter/sales/customer service /event supervisor

TEC Middle East and North Africa - UAE | Jan. 2011 - 2014 (4 years)

● Education

Marketing - (2010 - 2012)

Abu Dhabi University

Languages

English ●●●●●
Arabic ●●●●●

Software

Adobe Suite ●●●●●
Salesforce ●●●●●
SAP ●●●●●
Microsoft Office suite ●●●●●
Unicare ●●●●●

Contact

📞 +971 50 235 1814

✉ Amjad.Mkayed@hotmail.com

🌐 Amjad Mkayed

🏠 Abu Dhabi, UAE