

SARFARAZ AHMED SAIT

Finance Executive

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PROFILE

Experienced Finance professional with more than two years of broad expertise in Financial Management, Real Estate Management and Stakeholder Management. A proactive, flexible learner who excels in fast-paced settings and has good analytical and problem-solving abilities.

EDUCATION

Heriot Watt University

Sept 2023 - Present
United Arab Emirates

MSc Finance and Management

- Specialization in Financial Analysis, Consultancy and Project Management.
- Specialized in learning Emerging Financial Markets and its trends.

St. Josephs College Of Commerce

Jun 2018 - May 2021
Bangalore, India

Bachelor Of Commerce

- Specialization in Finance and Accountancy
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WORK EXPERIENCE

Analyst Asset Management

Feb 2023 - Aug 2023
Bangalore, India

Strata

- Created and maintained Asset data repository for real estate assets in Excel and other cloud tools (CRE Matrix)
- Negotiated lease arrangements with potential clients and saw to micro-market analysis
- Facilitated in compiling asset-related compliance documentation, tracking critical transaction dates, and preparing annual reports for existing portfolio assets
- Support the transition of high-end real estate clients into the asset management portfolio and help manage newly constructed assets.
- Preparation of trail balances, bank reconciliation and final accounts for rental payments of client across the portfolio
- Served as the point of contact for all interdepartmental dependencies pertaining to asset management for assets worth more than 5 million.

Financial Analyst

Goldman Sachs

Apr 2022 - Aug 2022
Bangalore, India

- Explored the MIFID scope of regulator requirement's.
- Prepared and reviewed different business requirement documents for various Jira's.
- Identification of tech business requirements followed for different OTC obligations.

Management Trainee

Embassy Group

July 2021- March 2022
Bangalore, India

- Created reports and presentations detailing business development activities across 4 industries.
- Reviewed and facilitated Request for Proposal (RFP) documents across 15 clients of various industries.
- Prospected new weekly leads through site visits and customer referrals.
- Collaborated with company departments to develop new strategies to capitalize on emerging customer and market trends.
- Performed research to uncover potential target areas, markets and industries.

Summer Intern

Ernst & Young LLP

June 2020- July 2020
Bangalore, India

- Conducted research, gathered information from multiple sources and presented results
- Coordinated and managed activities as part of a team
- Reviewed over 30 balance sheets and concluded financial details

CERTIFICATES

- President of the Entrepreneurship Cell 2020-2021
- IIT Mumbai Financial and Business workshop.

SKILLS

Communication, Time management, Microsoft Office, Asset Management, Negotiation, Client Services , Networking and Analytical Problem Solving

(References and Recommendations can be provided upon request)