



SALEEM ANSAR

SALESMAN, MERCHANDISER, CASHIER

Seeking a challenging career in an organization where I can effectively utilize my knowledge and skills which provides ample opportunity for growth and improvement. In pursuit of challenging assignments that would facilitate the maximum utilization and application of my broad skills and expertise in making a positive difference to the organization.

CONTACT

EMAIL

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PHONE

+971505787908

ADDRESS

Dubai, UAE

SKILLS

**RESILIENCE -
COMMUNICATING WITH
CONVICTION**

**ACTIVE LISTENING -
UNDERSTANDING THE
CUSTOMERS NEEDS.**

**CONFIDENCE -
MAINTAINING A
POSITIVE ATTITUDE.**

**RAPPORT BUILDING -
SELLING PERSONALITY
AND ENCOURAGE
CUSTOMERS TO BUY**

**ENTREPRENEUAL
SPIRIT - CONTINUAL
SELF IMPROVEMENT**

**MANAGEMENT SKILLS -
GOOD ANALYTICAL
SKILLS, TEAM WORK,
QUICK LEARNER.
EXCELLENT
NEGOTIATION &
COORDINATION SKILLS,
OPTIMISTIC THINKING.
GOOD
COMMUNICATION
SKILLS**

WORK EXPERIENCE

**August, 2018 -
December,
2020**

SALES SUPERVISOR

ITC Limited

<https://www.itcportal.com>

- Greet customers and encourage them to buy quality products.
- Help customers find items in the store.
- Check for stock at other branches or order requested stock for customers.
- Provide customers with information about items.
- Ring up purchases.
- Elevate complaints to management.
- Keep track of inventory.

Mangalore, India

**March, 2016 -
June, 2018**

MERCHANDISER

Big Bazaar

<https://shop.bigbazaar.com>

- Ensure that stores, shelves or websites are stocked with the right types and quantities of products.
- Display, arrange, price, and rotate products in store.
- Maintain store shelves by removing dated or damaged products.
- Monitor store inventory based on sales and intake.
- Optimize sales volume and profitability by identifying profitable lines and bestsellers
- Make recommendations for promotional strategies using sales and pricing data
- Work and communicate with buyers, suppliers, stores, and distributors.

Mangalore, India

**January, 2014 -
February, 2016**

CASHIER

Spaar

- Collect cash, checks, and credit card payments from customers.
- Make change accurately and efficiently
- Issue receipts to customers.
- Deal with returns and refunds as necessary.
- Maintain cash control over register drawer and verify amounts are correct.
- Answer customer questions as they arise.
- Calculate customer bills through cash register ringing.
- Help with other tasks as needed including managing shelves, tracking inventory, and keeping the store clean.

Mangalore, India

**June, 2008 -
October, 2013**

ENTREPRENEUR

Yes You Mobile

- Serves customers by helping them select products.
- Drives sales through engagement of customers, suggestive

LANGUAGES

ENGLISH - *Expert*

HINDI - *Expert*

KANNADA - *Expert*

MALAYALAM - *Expert*

TAMIL - *Fluent*

ARABIC - *Intermediate*

selling, and sharing product knowledge. • Greets and receives customers in a welcoming manner. • Responds to customer's questions. Directs customers by escorting them to racks and counters. • Provides outstanding customer service. Documents sales by creating or updating customer profile records. • Manages financial transactions. • Processes payments by totalling purchases, processing checks, cash, and store or other credit and debit cards.
Mangalore, India

EDUCATION

**July, 2006 -
June, 2008**

SSLC, 10TH GRADE
Government School
India

DECLARATION

I hereby confirm that the above-mentioned details are true to the best of my knowledge.