

Navaneet Madhoor | IIM Ahmedabad, Batch of 2018

Professional Experience			
SHAREit Technology Manager, Strategy and Investment			March'20-Present
Role	<ul style="list-style-type: none">Reporting to global CFO; Looking after strategic investments for India in Gaming, Digital and Media spaceInvolves connecting with start-up founders, competition tracking, market intelligence for SEA, MENACarried strategic research projects across verticals (digital, e-Com) to assist decision making of CXOs		
EY, New Delhi Associate, Investment Banking Advisory			April'18-Feb'20
Highlights	<ul style="list-style-type: none">Successful Transaction (\$ 150 Mn): Divestiture of Indian Assets for a Global Education PlayerWorked on end-to-end transaction involving creation of pitch, marketing collateral and financial modelHandled data-room; coordinated commercial, financial, legal, tax due diligence along with transaction taxDirect engagement with EY-Parthenon, PwC, KPMG amongst others, providing high transaction exposureInvolvement in all stages of the transaction in a non-exclusive two-party (domestic and cross-border) process		
	<ul style="list-style-type: none">Successful Transaction (Deal Size: \$75 Mn): 100% Strategic sale of an Advanced Analytics FirmOnly associate on the transaction; Involved in end-to-end execution of the competitive bid processEngaged directly with the CXOs to lead financial model, support diligence and investor meetings		
Role	Coverage: M&A mandates for TMT (Technology Focus), Business Services and Education Services		
Internship	Summer Associate, Brand Capital (BCCL)		April'17-June'17
Industry Analysis	<ul style="list-style-type: none">Explored investment opportunities across 3 upcoming sectors: Gaming, AI and VR for Brand CapitalIdentified and evaluated over 150 start-ups; studied their business models and investment activitiesCreated industry mapping across countries, classified firms into sub-sectors via thorough industry analysis		
Report	<ul style="list-style-type: none">Drafted a detailed report with investment thesis for Gaming industry with special focus on eSportsPredicted future trends for these sectors and recommended top 5 potential investees for Brand Capital		
B-School Competitions			
RPG Blizzard 6.0	<ul style="list-style-type: none">National Winner & awarded a PPI, 704 teams out of 13 B-schools; Cash Prize of INR 2,00,000Campus Winners out of 22 teams, solved a case on Mergers and Acquisitions for campus roundDeveloped strategy for Smart Infra project for Nationals; Marketing plan for seniority.in		2017
Tata Crucible	<ul style="list-style-type: none">First Runners-Up of Tata Crucible Business Quiz out of 200+ teams in Dehradun RegionFinished Top 10 out of 100+ teams in Tata Crucible Business Quiz, Regional Round of Ahmedabad		2016 2017
APPIC, JPMC	First Runners-Up in IIM A in JP Morgan Chase's Asia Pacific Portfolio Investment Challenge		2016
Nautilus, TRBS	National Winner out of 1046 participants in All India 50-hour Lateral Thinking Competition		2017
Dequode	National Winner out of 768 participants in Online Lateral Thinking Competition		2013
Pulse 3.0	National Runners-Up out of 1734 teams in the national level Business Quiz across top B schools		2017
Academic and Live Projects			
CIEE: e-Sports Industry	<ul style="list-style-type: none">Evaluated investment patterns & business models of 50+ organizations in the e-Sports IndustryCompared global investment trends of top 20 e-sports organizations across 6+ regionsDeveloped a detailed business model and plan on the identified business opportunity		2017
FinIQ Consulting	Developed Option Pricer using Bates Jump Diffusion Model for vanilla & exotic options		2017
Major Project, IIT Roorkee	<ul style="list-style-type: none">Studied ecosystem of 4200+ technology start-ups across 6 different sectorsAnalysed investment patterns, investors, incubators of key start-ups over the years 2013-15		2016
Educational Background			
MBA	IIM Ahmedabad	3.03/4.33	2016-18
B. Tech	IIT Roorkee	79.25%	2016
AISSCE (CBSE)	Vidya Bharati Chinmaya Vidyalaya, Jamshedpur	91%	2012
AISSE (CBSE)	Delhi Private School, Dubai	93.1%	2010
Positions of Responsibility			
Chaos IIM A	Part of the team responsible for conducting 13 formal and informal workshops in Chaos 2018		2017
Manager, Pravaah	<ul style="list-style-type: none">Procured a sponsorship of INR 35,00,000 for Pravaah with an overall footfall of 5000 peopleLed a team of 10 members responsible for budget allocation, finance and sponsorshipOrganized International conference on Emerging Materials & Applications, Guest Lectures		2014
Coordinator Events, Rhapsody	<ul style="list-style-type: none">Led a team of 4 members; Achieved participation of 1500 people in two online treasure huntsOrchestrated National Gaming Event: footfall of 250 people; promoted e-Sports in the country		2013
Extra-Curricular Activities			
Cricket	<ul style="list-style-type: none">State Cricket Player, Member U-13 Jharkhand Cricket Team for All India TournamentCaptain inter year cricket team, IIT Roorkee; Lead a team of 15 members across tournaments		2008 2013
Quizzing	<ul style="list-style-type: none">First Runners (2x) out of 80+ teams in Breaking the Brand & out of 21 teams Heritage WarsWinner (3x) out of 40+ students in 3 quizzes in a single year organized by IIT Roorkee		2017 2016