

# **RESUME**



**HABEEB RAHMAN PARA KULANGARA**  
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## ***Address:***

Kakkam Palliyali, Parappur  
Vilayil Post  
Malappuram Dist  
Kerala State  
Pin: 673642  
India

## ***Phone No:***

Mob: +971 545535228

## ***Personal Data:***

Date of Birth : 29-06-1987  
Nationality : Indian  
Religion : Islam, Muslim  
Father Name : Mohammed Kunhippa  
Mother name : Fathima  
Sex : Male  
Marital status : Married  
Spouse Name : Sumayya Illikkal

## ***Languages Known:***

English  
Malayalam  
Hindi

## ***Passport Details***

Passport No. : R 5026475  
Place of Issue : Malappuram  
Date of Issue : 13-11-2017  
Date of Expiry : 12-11-2027

## ***CAREER OBJECTIVES***

I seek a hands-on role in a work environment where creative ideas, leadership and safety are valued, and where my advanced technical abilities and problem-solving skills are sought. A results-oriented professional and Certified professional, I possess the experience, persistence and know-how to help your organization's infrastructure grow, mature and stay secure.

## **ACADEMIC INFORMATION**

### **MBA TOURISM**

Institution : Pondicherry University  
Year of Passing : May 2012

### **PG DIPLOMA IN COMPUTER APPLICATION**

Institution : Pondicherry University  
Year of Passing : May 2011

### **BACHELOR DEGREE (B.Sc Physics)**

Institution : Calicut University  
Year of Passing : May 2009

### **HIGHER SECONDARY**

School : GHSS Vazhakkad  
Year of Passing : March 2005

### **SSLC**

School : PTMHS Kodiyathur  
Year of Passing : March 2003

## WORK EXPERIENCE

- Working as Life Insurance sales consultant With **Global Insurance Brokerage LLC Dubai**, From January 2020 till Present.
- Working as **Senior Holiday Consultant** with **Trip and Treat Travels LLC Dubai** from July 2019 Till January 2020.
- Working As **Outbound Holiday Consultant** With **Musafir.com,Sharjah** from May 2018 Till July 2019.
- I have **4 years'** Experience as a **Business Development officer** in **Olive World Tours, Kerala -India**. From October 2013 to December 2017.
- I have **8 months** Experience as a **Branch In charge** in **SOTC Kannur, Kerala - India**. From March 2012 to October 2012.
- Knowledge of Takaful Emarat, Oman Insurance Products
- Good exposure about online booking tools like GTA,Hotel Beds,TBO,Rezlive Etc
- Engaged selling wide variety of tour packages both FITs & GITs for almost all major destinations.
- Acquiring new Clients, B2B Agents Through meetings, SMS,Facebook page, Phone Calls
- Representing Company in Various Travel trade Expo.
- Maintain register for Clients & Agents Queries

## PERSONAL QUALIFICATION

- Excellent analytical skills, a creative mind and positive attitude.
- Strong organizational skills with ability to work in high stress under deadlines.
- Execute all entrusted tasks with precision and honesty, ever willing to shoulder any responsibility.

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I do hereby declare that all the details given above are true to the best of my knowledge and belief.

**HABEEB RAHMAN PARA KULANGARA**

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*Thank you for reviewing my qualifications*  
REFERENCES PROMPTLY FURNISHED UPON REQUEST.