



IMRAN SHAIKH

EMRAANSK14@GMAIL.COM/+971552655468

Credit Controller

A results-driven and detail-oriented **Credit Controller** with 10 years of experience managing credit, collections, and accounts receivable processes within diverse industries. Adept at building and maintaining strong customer relationships while ensuring the timely collection of outstanding debts and reducing overdue accounts. Skilled in assessing credit risk, managing customer disputes, and implementing effective credit control strategies to safeguard company assets and cash flow.

Possesses a deep understanding of credit management principles, debt collection processes, and relevant financial regulations. A strong communicator with excellent negotiation skills and a proven ability to work cross-functionally with sales, finance, and legal teams to achieve organizational goals. Proficient in using accounting software, Excel, and other financial tools to generate reports, track account activity, and ensure compliance with company policies.

Key Skills and Expertise:

- Credit Risk Assessment & Credit Limit Setting
- Accounts Receivable Management
- Debt Collection & Recovery Strategies
- Financial Reporting & Reconciliation
- Dispute Resolution & Negotiation
- Customer Relationship Management
- Knowledge of Relevant Financial Regulations
- ERP & Accounting Software (e.g., SAP, Oracle, Sage)
- Time Management & Prioritization
- Excellent Communication & Problem-Solving Skills

Core Competencies:

- Strong analytical abilities to evaluate creditworthiness and financial risks
 - Ability to handle sensitive situations professionally and diplomatically
 - Experience working in fast-paced, high-volume environments
 - High attention to detail with a proactive and solution-oriented approach
 - Ability to work independently and as part of a team
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Professional Experience :

Credit Controller | [FIRST ABUDHABI BANK-FAB] | DUBAI | [2018-2020]

Alwasal International group

Credit Controller | [ALIF ENTERPRISES] | DUBAI | [2021-2023]

Credit Controller | [EMIRATESNBD- ENBD] | DUBAI|[2023-Till Date]

Stanquad group

- Managed a portfolio of multiple accounts, ensuring timely collection of outstanding invoices, reducing aged debt by over 10 plus years . Regularly assessed credit risk and set appropriate credit limits for customers based on financial statements and payment history.
- Collaborated with the team to resolve any issues related to customer payments and terms, reduction in disputes.
- Developed and implemented a streamlined debt recovery process, reducing collection time .
- Worked closely with the finance department to ensure accurate financial reporting and cash flow projections.

Education & Certifications:

- MBA Finance | Shivaji university| 2016.
- BCOM Commerce | Pune University| 2013.
- Continuing Professional Development into courses in Credit Management

Personal Information:

. Full name : Imran Aziz Shaikh
. Date of Birth : 14/09/1988
. Nationality : Indian
. Current place of residence: Dubai,United Arab Emirates
. Country of residence : Pune ,Maharashtra ,India
