



# Mohammed Wasim Idris Kazi

## Contact

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## Additional Skills

ability to build relationships  
communication skills  
negotiation skill  
motivational  
adaptable  
sale process skills

## Professional Summary

A proactive, customer-focused Sales executive with successful sales experience and positive, confident approach. Well-developed skills in forming trust relationships with customers as well as quickly reacting to their needs and presenting the productive knowledge and services own initiative, with a proven record of contributing to process Improvements Resilient and confident, and works well under pressure.

## Work Experience

Feb - 2019 to march - 2022

### Devine cosmetics llp

Embark Fragrance  
Sale Executive  
Sales Achievement  
Monitoring the sales pattern  
Participate in the review of the Sales Projection  
regular basis and to monitor stock levels.  
Monitor the reorders based on the sales and revise / optimize  
allocation  
accordingly

March 2011 to Jan 2019

### Intercraft pvt ltd

Fragrance  
Senior Sale Executive  
Sales Achievement  
Monitoring the sales pattern  
Participate in the review of the Sales Projection  
regular basis and to monitor stock levels.  
Monitor the reorders based on the sales and revise / optimize  
allocation  
accordingly

## Education

May 2009

### Dnyanmandir vidyalaya

HSC

## Languages

English ,Hindi —