

# Curriculum Vitae

## Personal Details

**Name:** Olatunji Segun Eniafe

**Nationality:** Nigerian

**Marital Status:** Married

**Visa Status:** Personal Residents Visa

**UAE Tel:** +971 581518464

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**Email:** olatunji4segun@yahoo.com

**UAE Working Experience:** 4 Years

## Objective:

I am a dynamic and enthusiastic Nigerian who wants to join a company that offers me a stable and positive atmosphere and that inspires me to improve and, therefore, innovate the work culture in order to improve the ideal company and the company interactive that offers me constructive workplace to communicate and interact with customers and people.

## Educational background

### Year

Nigeria Certificate of Education/ English Language/political (NCE) 2005-2009

Credit Division

Bachelor of Art/English Education (BA) 2010-2013

Upper Credit Division

**Language Proficiency:** English & African languages

## Work Experience

**Company:** ETISALAT Dubai 2013-2014

**Position:** Sales Associate

## Responsibilities



Greeting customers, responding to questions, improving engagement with merchandise and providing outstanding customer service.

Operating cash registers, managing financial transactions, and balancing drawers.

Achieving established goals.

Directing customers to merchandise within the store.

Increasing in store sales.

Superior product knowledge.

Maintaining an orderly appearance throughout the sales floor.

Introducing promotions and opportunities to customers.

Cross-selling products to increase purchase amounts.

**Company: Adidas Store Dubai**

2014-2017



**Position: Sales Associate**

Greeting customers as they arrive at the shop

- Good knowledge of how to conduct promotions
- Coordinates and arranges buyers for my business
- Deal with sales using computers
- Perform a situation analysis
- Prepare reports, graphs and presentations
- practice good advertising skills
- Involved in inventory control and management
- Help buyers find the goods and products they are looking for
- be responsible for processing cash and card payments
- Respond to customer requests
- Report anomalies and problems to the supervisor
- Provide advice and guidance on product selection to clients
- Processing customer refunds

- Responsible handling of customer complaints
- Keep abreast of special promotions and set up displays

**Company Name:** ALSHAYA GROUP

2017- March 2020)



**Position:** Sales Associate

### **Responsibilities**

- Responsible for providing excellent customer service by offering ideas on choosing clothes and accessories
- Carry out the tasks of obtaining clothing and accessories for testing
- Take responsibility for cleaning the store to make it appear attractive and presentable
- Responsible for providing knowledge of fabrics and materials to clients
- Manage the daily tasks of preparation and maintenance of the sales register.
- Participate in training and sales programs to improve skills and sales techniques.

**COMPANY : MOTION GATE DUBAI**

**2020 TILL NOW**



### **Responsibilities**

**Position:** Retail /Cashier

- Serving customers
- Dealing with customer queries and complaints
- Handling payments
- Displaying products
- Helping with special promotions
- Ordering stock
- Overseeing deliveries

### **Personal Strength**

- Willingness to sincerely flexible to learn.
- Excellent communication and interpersonal skills.
- Motivated, reliable and goal-oriented employee.
- Attention to detail and results.
- Hard worker with a strong work ethic.
- Experience in sales and customer relations and an organized approach to work.
- Time management, multi-tasking

**Hobbies:**

Reading Novels, Traveling, Picnics and watching football, Volunteering and Rendering Social Services/Development