

# UZAIR JAMIL

BS MECHANICAL ENGINEERING

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PEC #: MECH/30947

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Marital Status: Single

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Present address: Islamabad, Pakistan

Permanent Address: Rawalakot, Azad Kashmir



## OBJECTIVE/ PROFILE

I am the potential candidate that have the ability to achieve successful projects by ensuring the quality standards and managing project outcomes. I have the knowledge and skills to handle different project. By doing my work with utmost dedication and honesty to ensure my contribution towards the society and for the community.

## EDUCATIONAL QUALIFICATIONS

**MS Project Management:** ..... (Jan 2018 to Sep 2020)

Capital University of Science and Technology, (CUST) Islamabad Campus

Management of Project Based Organization	Financial Management
Project Monitoring and Evaluation	Computer Application in Project Management
Project finance	Project Leadership
Research Method for Project Managers	Project Process Planning and Control

**Project thesis topic:** Impact of Transformational Leadership on Project Success with the Mediating Role of Participative Decision Structure and Moderating Role of Team Competence

**Mechanical Engineering:** ..... (Mar 2011 to Jul 2015)

Mohammad Ali Jinnah University, (MAJU) Islamabad Campus

**FSc Pre- Engineering:** ..... (Jan 2009 to Jan 2011)

Degree College Rawalakot, Azad Jammu & Kashmir

**Matriculation- Science**..... (Jan 2007 to Jan 2009)

Army Public School & College Rawalakot, Azad Jammu & Kashmir

## **WORK EXPERIENCE**

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### **Blue World City, Rawalpindi: (Working as Manager)**

I am working in data management office sorting out the records, editing the client's details, removing bugs and working with the confidential data.

### **Deal and Deals Islamabad:..... (JUN 2019 to Sep 2019)**

**Sales and Services:** I worked as Business development manager in sales department in real estate department my duties are as follows.

- Contacting potential clients to establish rapport and arrange meetings.
- Planning and overseeing new marketing initiatives.
- Researching organizations and individuals to find new opportunities.
- Increasing the value of current customers while attracting new ones.
- Finding and developing new markets and improving sales.
- Attending conferences, meetings, and industry events.
- Developing quotes and proposals for clients.
- Developing goals for the development team and business growth and ensuring they are met.
- Training personnel and helping team members develop their skills.

### **Qtm international (Pvt) Ltd (*Sumico Technologies*),**

### **Islamabad:..... (JUN 2018 to SEP 2018)**

**Sales and Services:** I worked as sales and services engineer in sales department my duties are as follows.

- Fulfil all the requirements of approved quality management system within the scope of work
- Presenting the services to the client in structured professional way, face to face.
- Listening to customer requirement and presenting appropriately to make sales.
- Maintaining and developing relationships with existing clients in person and via telephone calls and emails.
- Cold calling to arrange meetings with potential clients to prospect for new business.

**Paragon Constructors (Pvt) Ltd, Islamabad..... (AUG 2015-FEB 2017)**

**MEP Department:** I worked as Mechanical engineer in MEP department in **Telenor head office (Margalla Building)** in Islamabad, working with the organization my responsibilities include

- Maintain and management of plumbing and the mechanical work
- Installation and supervision of fire fighting pipes
- Supervision and management of NOVEC system for fire suppression
- Water supply pipes
- Drain pipes including condensate drain, water drain
- External storm water pipes
- Sewage system pipes installation
- Irrigation system include sprinkler and sewage treatment plant installation
- HVAC System including ducts , Air cool chillers, FCU
- Installation of fire pump and management of plant room
- Installation of duct including pre-insulated, GI ducts

## **REFERENCES**

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1. ENGR. Jamshaid Iqbal, [homep@kdb.com.pk](mailto:homep@kdb.com.pk), 00923346-8213370  
MEP head at Kohistan Builders & Developers.
2. Ahsan Zahid, [ahsan.zahid@caa.gov.qa](mailto:ahsan.zahid@caa.gov.qa), +974 44557199, Aviation Data Analyst at Qatar civil aviation authority.
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